

Monthly Indicators



October 2020

October continued to be busier than the calendar normally suggests. Buyer activity remains higher than normal for this time of year, while in many segments of the market housing supply remains much lower than one year ago. Multiple offers remain a common occurrence in many areas, keeping housing hot while the temperatures continue to fall.

New Listings were up 18.0 percent for single family homes and 26.2 percent for Condo/TIC/Coop properties. Pending Sales increased 17.8 percent for single family homes and 7.2 percent for Condo/TIC/Coop properties.

The Median Sales Price was down 1.5 percent to \$1,625,555 for single family homes and 12.6 percent to \$1,157,500 for Condo/TIC/Coop properties. Months Supply of Inventory increased 30.0 percent for single family units and 100.0 percent for Condo/TIC/Coop units.

Mortgage rates dropped to new record lows again in October, helping to offset the monthly mortgage payment increases caused by the rise in home prices seen in many segments of the market across the country. While prices often dip a bit in the winter months, continued buyer demand may temper any price retreats this year.

Monthly Snapshot

- 1.5%

- 12.6%

- 4.5%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		245	289	+ 18.0%	2,417	2,637	+ 9.1%
Pending Sales		247	291	+ 17.8%	1,880	1,827	- 2.8%
Sold Listings		255	285	+ 11.8%	1,803	1,702	- 5.6%
Median Sales Price		\$1,650,000	\$1,625,555	- 1.5%	\$1,605,000	\$1,650,000	+ 2.8%
Avg. Sales Price		\$1,912,555	\$1,939,754	+ 1.4%	\$2,022,084	\$2,053,602	+ 1.6%
Days on Market		22	26	+ 18.2%	25	25	0.0%
Active Listings		550	701	+ 27.5%	--	--	--
% of Properties Sold Over List Price		80.8%	68.4%	- 15.3%	77.6%	66.2%	- 14.7%
% of List Price Received		114.0%	108.3%	- 5.0%	113.1%	108.2%	- 4.3%
Affordability Ratio		33	35	+ 6.1%	33	35	+ 6.1%
Months Supply		3.0	3.9	+ 30.0%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

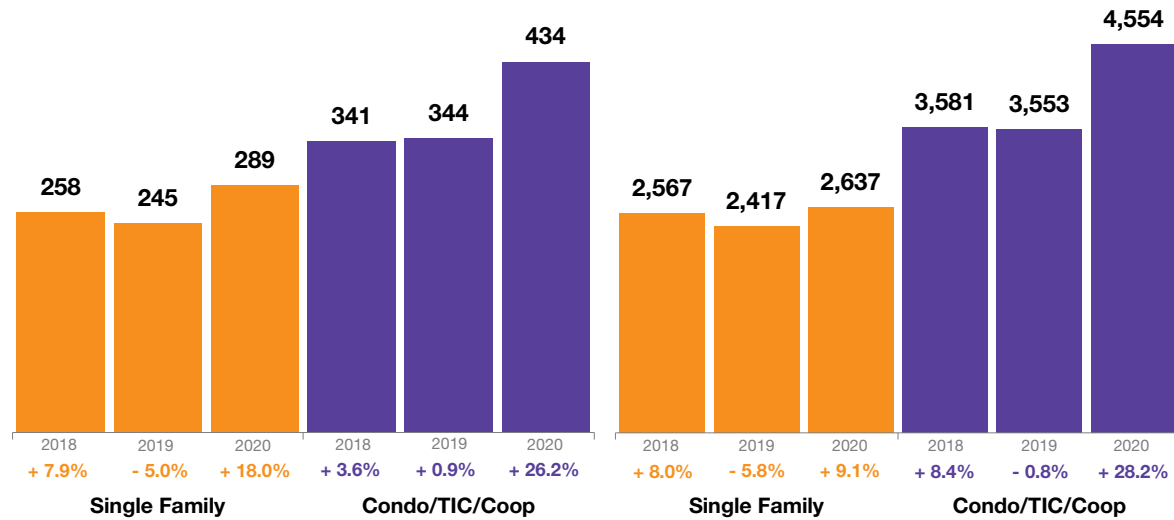
Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		344	434	+ 26.2%	3,553	4,554	+ 28.2%
Pending Sales		304	326	+ 7.2%	2,489	2,206	- 11.4%
Sold Listings		259	289	+ 11.6%	2,366	2,060	- 12.9%
Median Sales Price		\$1,325,000	\$1,157,500	- 12.6%	\$1,249,000	\$1,223,500	- 2.0%
Avg. Sales Price		\$1,447,421	\$1,263,481	- 12.7%	\$1,367,812	\$1,352,705	- 1.1%
Days on Market		28	41	+ 46.4%	34	39	+ 14.7%
Active Listings		923	1,693	+ 83.4%	--	--	--
% of Properties Sold Over List Price		65.3%	43.3%	- 33.7%	60.2%	44.2%	- 26.6%
% of List Price Received		105.9%	101.3%	- 4.3%	105.7%	101.7%	- 3.8%
Affordability Ratio		48	59	+ 22.9%	51	56	+ 9.8%
Months Supply		3.9	7.8	+ 100.0%	--	--	--

New Listings

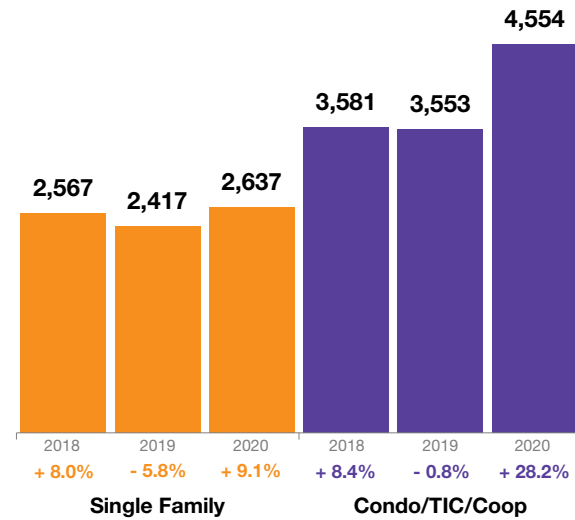
A count of the properties that have been newly listed on the market in a given month.



October

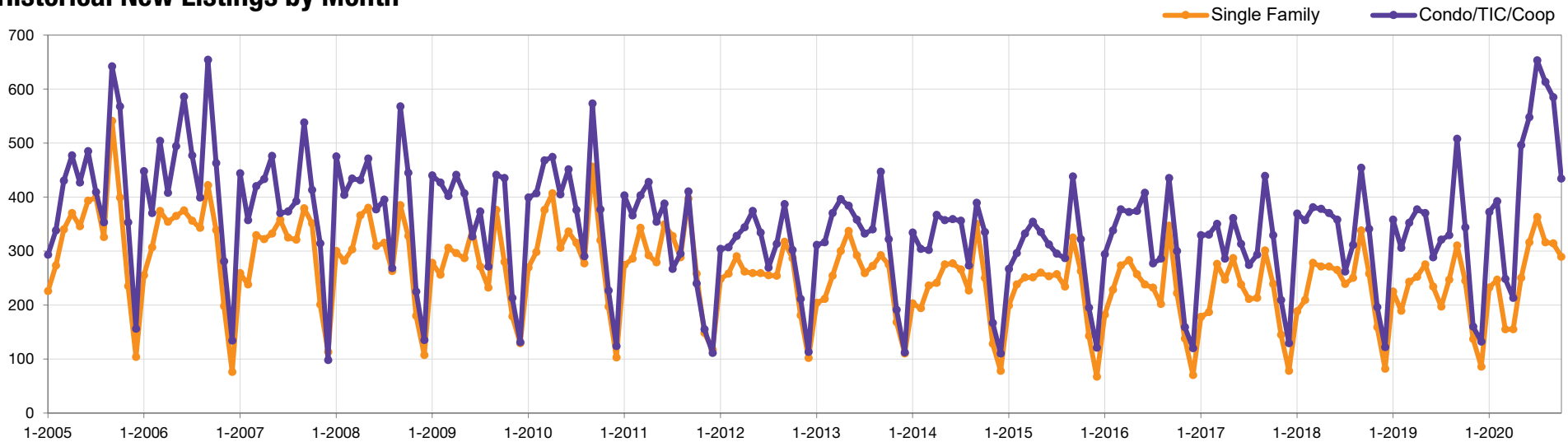


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	137	-13.8%	160	-18.4%
Dec-2019	86	+4.9%	132	+8.2%
Jan-2020	232	+3.1%	372	+3.9%
Feb-2020	247	+30.7%	392	+28.1%
Mar-2020	155	-36.2%	248	-29.5%
Apr-2020	155	-38.5%	213	-43.5%
May-2020	250	-9.1%	496	+34.1%
Jun-2020	316	+35.0%	548	+90.3%
Jul-2020	363	+84.3%	653	+103.4%
Aug-2020	316	+27.9%	613	+86.3%
Sep-2020	314	+1.3%	585	+15.2%
Oct-2020	289	+18.0%	434	+26.2%
12-Month Avg	238	+7.6%	404	+25.2%

Historical New Listings by Month

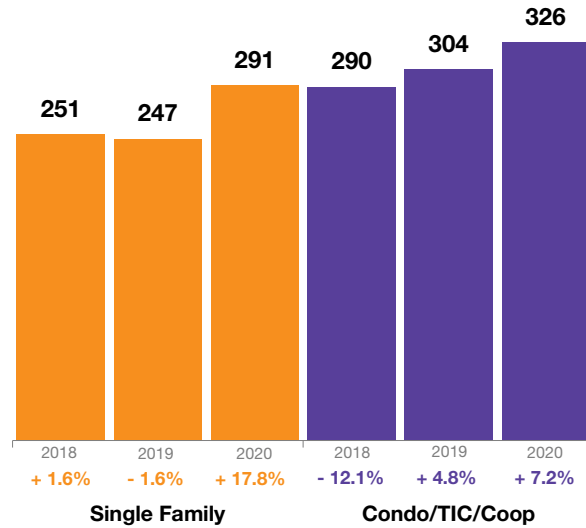


Pending Sales

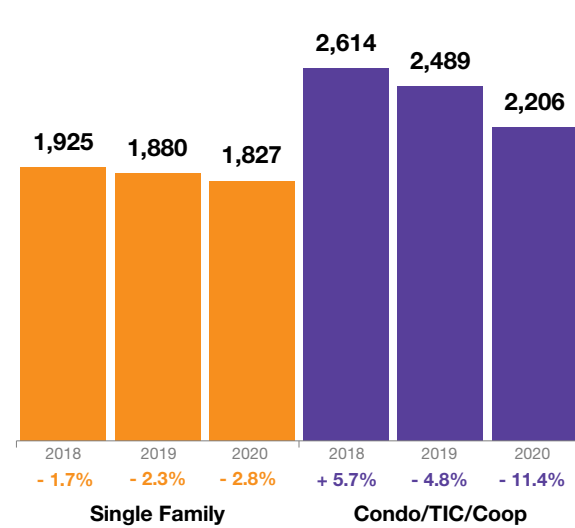
A count of the properties on which offers have been accepted in a given month.



October

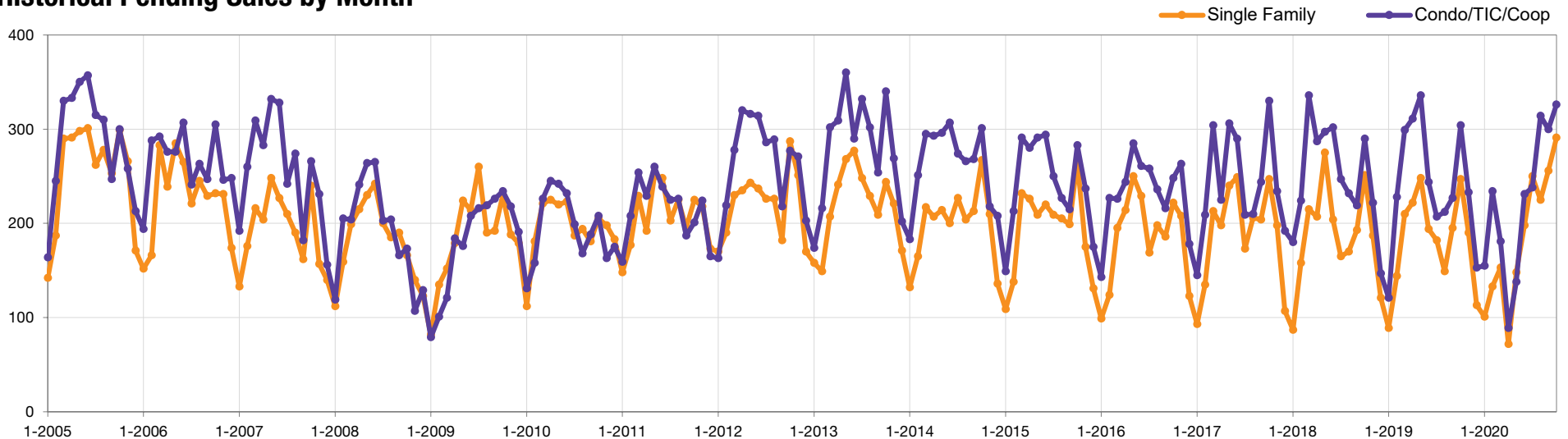


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	190	+1.6%	233	+5.0%
Dec-2019	113	-6.6%	153	+4.1%
Jan-2020	101	+13.5%	155	+28.1%
Feb-2020	133	-7.6%	234	+2.6%
Mar-2020	153	-27.1%	181	-39.5%
Apr-2020	72	-67.6%	89	-71.4%
May-2020	148	-40.3%	138	-58.9%
Jun-2020	198	+2.1%	231	-5.3%
Jul-2020	250	+37.4%	238	+15.0%
Aug-2020	225	+51.0%	314	+48.1%
Sep-2020	256	+31.3%	300	+32.2%
Oct-2020	291	+17.8%	326	+7.2%
12-Month Avg	178	-2.7%	216	-9.3%

Historical Pending Sales by Month

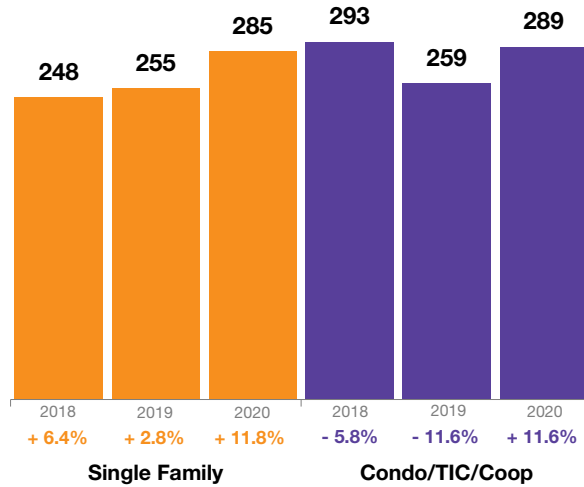


Sold Listings

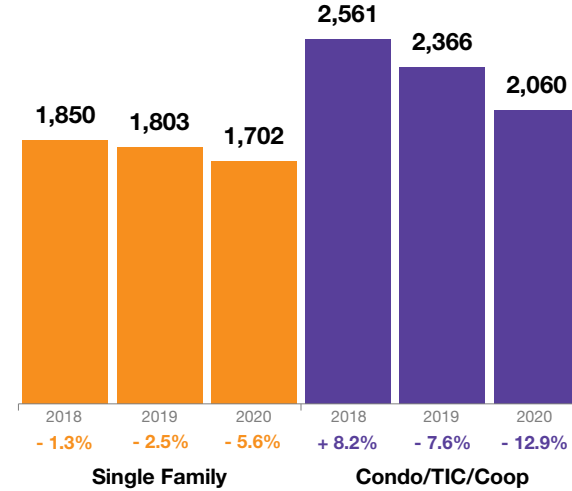
A count of the actual sales that closed in a given month.



October

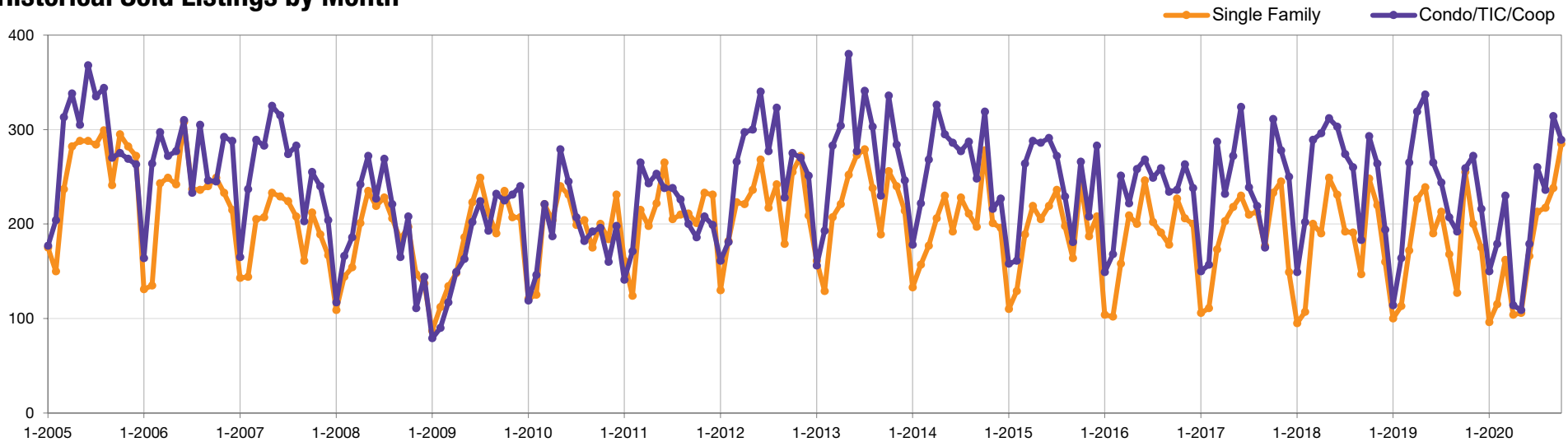


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	200	-9.1%	272	+3.0%
Dec-2019	175	+9.4%	216	+11.3%
Jan-2020	96	-4.0%	150	+31.6%
Feb-2020	115	+1.8%	179	+9.1%
Mar-2020	162	-5.8%	230	-13.2%
Apr-2020	104	-54.0%	114	-64.3%
May-2020	106	-55.6%	109	-67.7%
Jun-2020	166	-12.6%	179	-32.5%
Jul-2020	213	0.0%	260	+6.6%
Aug-2020	217	+29.2%	236	+14.0%
Sep-2020	238	+87.4%	314	+63.5%
Oct-2020	285	+11.8%	289	+11.6%
12-Month Avg	173	-4.9%	212	-9.8%

Historical Sold Listings by Month

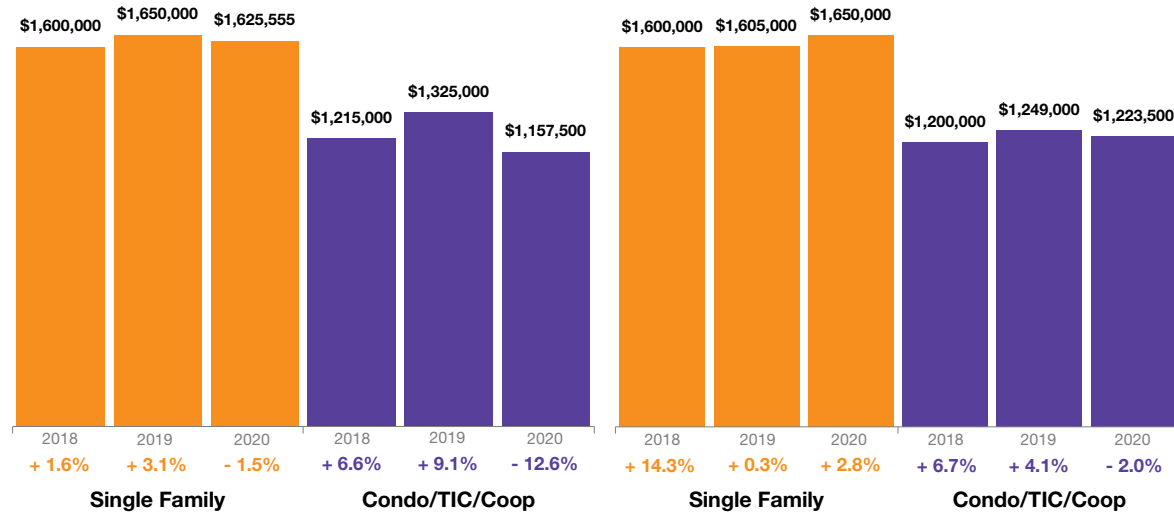


Median Sales Price

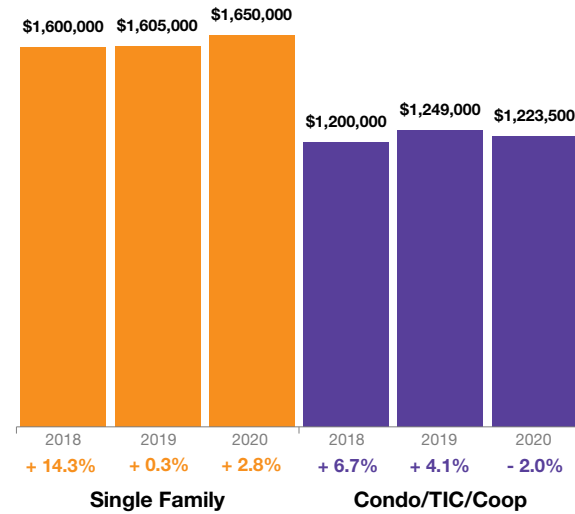
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



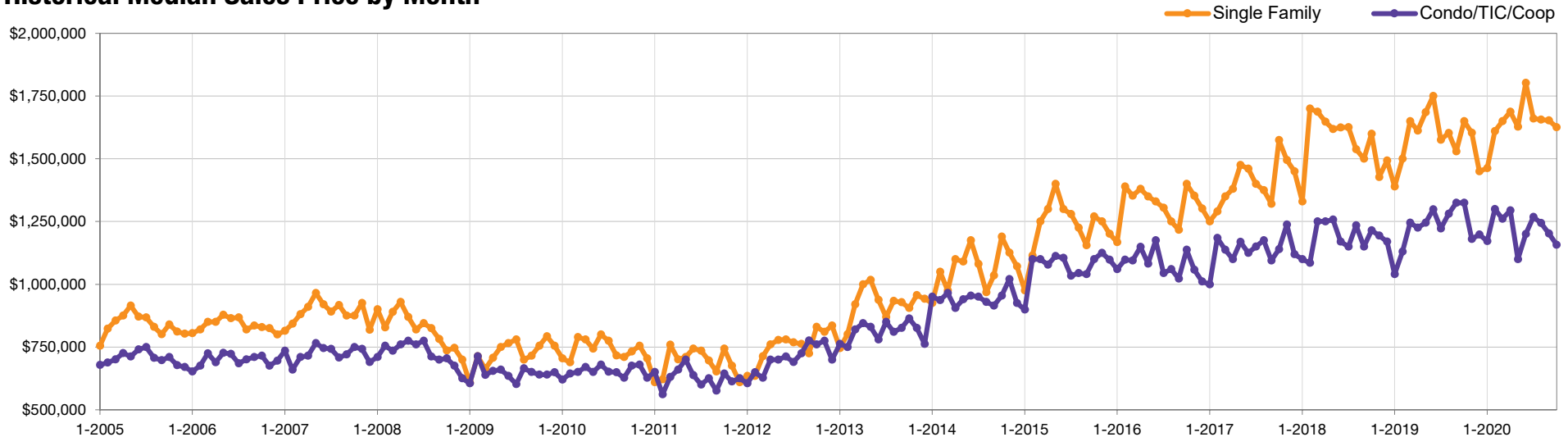
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	\$1,604,000	+12.4%	\$1,180,000	-1.1%
Dec-2019	\$1,450,000	-2.8%	\$1,198,283	+2.4%
Jan-2020	\$1,462,500	+5.3%	\$1,172,000	+12.7%
Feb-2020	\$1,610,000	+7.3%	\$1,300,000	+15.0%
Mar-2020	\$1,650,000	0.0%	\$1,261,000	+1.3%
Apr-2020	\$1,687,000	+4.6%	\$1,294,000	+5.6%
May-2020	\$1,627,500	-3.4%	\$1,100,222	-11.6%
Jun-2020	\$1,802,500	+3.0%	\$1,200,000	-7.6%
Jul-2020	\$1,660,000	+5.3%	\$1,268,200	+3.7%
Aug-2020	\$1,656,000	+3.3%	\$1,244,500	-2.9%
Sep-2020	\$1,652,500	+8.0%	\$1,202,500	-9.2%
Oct-2020	\$1,625,555	-1.5%	\$1,157,500	-12.6%
12-Month Avg*	\$1,637,550	+2.3%	\$1,210,000	-1.6%

* Median Sales Price for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Median Sales Price by Month

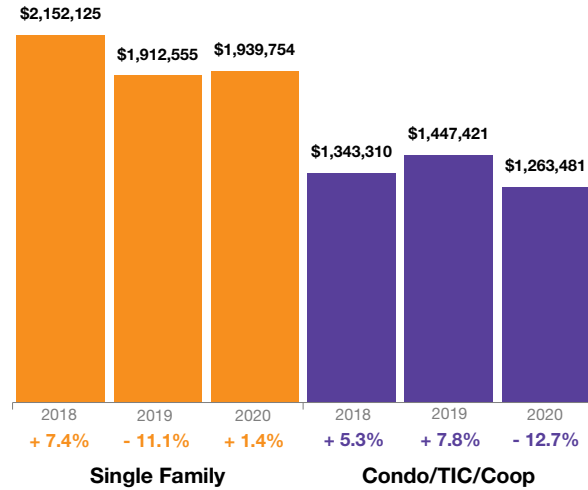


Average Sales Price

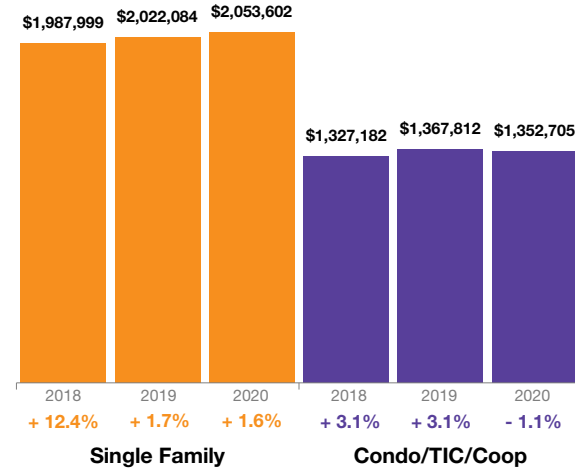
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



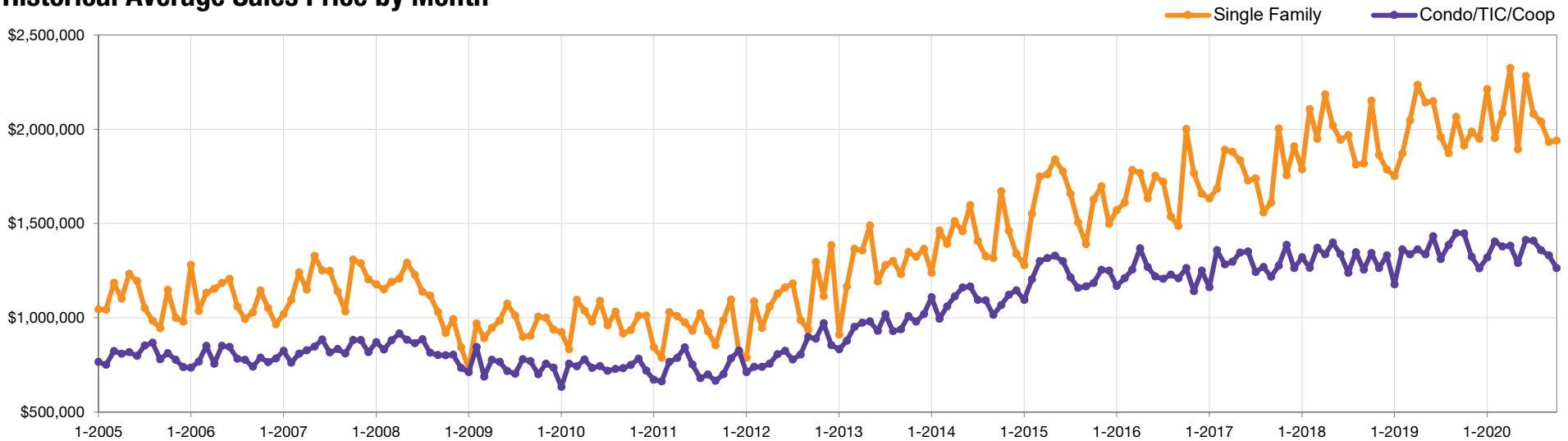
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	\$1,986,456	+6.6%	\$1,322,998	+4.7%
Dec-2019	\$1,948,749	+9.1%	\$1,261,689	-5.1%
Jan-2020	\$2,212,609	+26.3%	\$1,319,209	+12.1%
Feb-2020	\$1,953,875	+4.4%	\$1,404,496	+3.0%
Mar-2020	\$2,084,487	+1.9%	\$1,377,863	+3.2%
Apr-2020	\$2,324,543	+4.0%	\$1,381,974	+1.4%
May-2020	\$1,893,729	-11.6%	\$1,289,927	-3.4%
Jun-2020	\$2,282,142	+6.2%	\$1,412,552	-1.4%
Jul-2020	\$2,082,541	+6.3%	\$1,408,069	+7.4%
Aug-2020	\$2,040,201	+9.0%	\$1,358,295	-2.1%
Sep-2020	\$1,932,689	-6.4%	\$1,329,883	-8.3%
Oct-2020	\$1,939,754	+1.4%	\$1,263,481	-12.7%
12-Month Avg*	\$2,038,302	+2.5%	\$1,341,818	-1.0%

* Avg. Sales Price for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Average Sales Price by Month



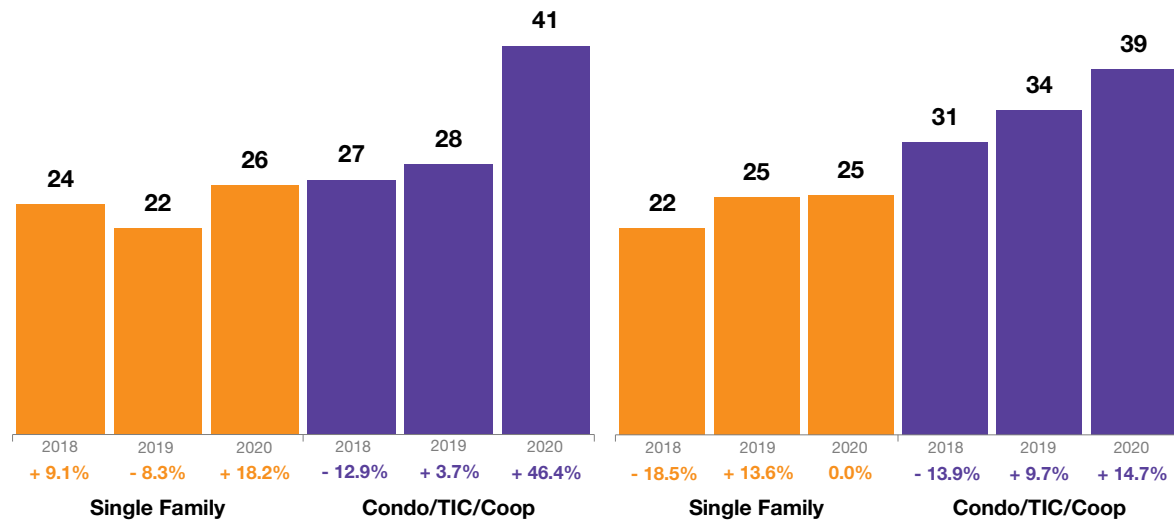
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



October

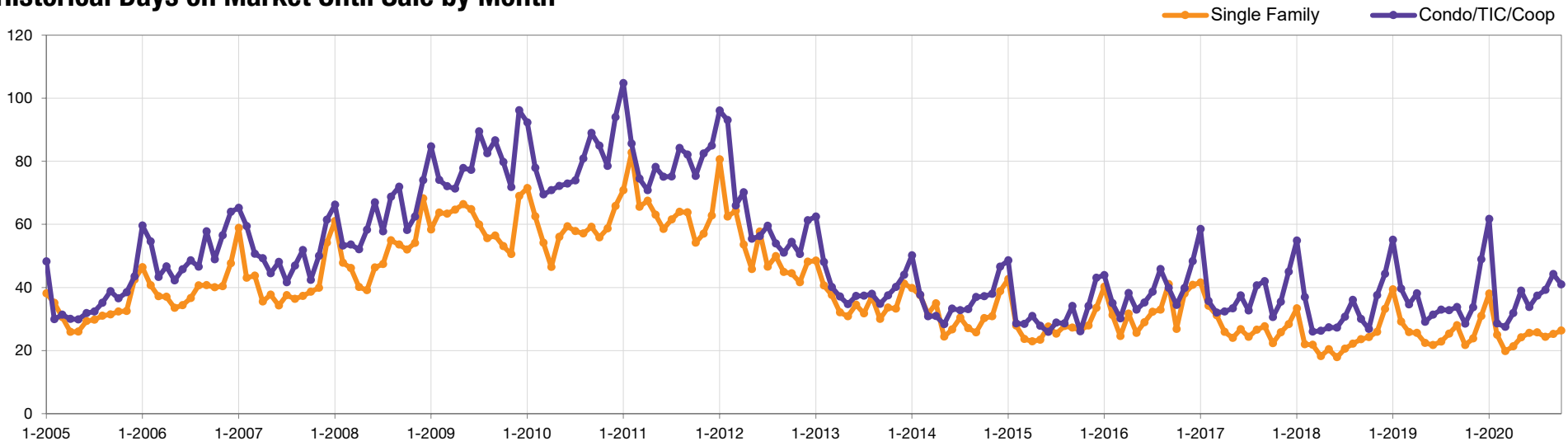
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	24	-7.7%	34	-10.5%
Dec-2019	31	-6.1%	49	+11.4%
Jan-2020	38	-2.6%	62	+12.7%
Feb-2020	25	-13.8%	29	-27.5%
Mar-2020	20	-23.1%	27	-22.9%
Apr-2020	21	-19.2%	32	-15.8%
May-2020	24	+9.1%	39	+34.5%
Jun-2020	26	+18.2%	34	+9.7%
Jul-2020	26	+13.0%	37	+12.1%
Aug-2020	24	-4.0%	39	+18.2%
Sep-2020	25	-10.7%	44	+29.4%
Oct-2020	26	+18.2%	41	+46.4%
12-Month Avg*	26	-0.4%	39	+10.4%

* Days on Market for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

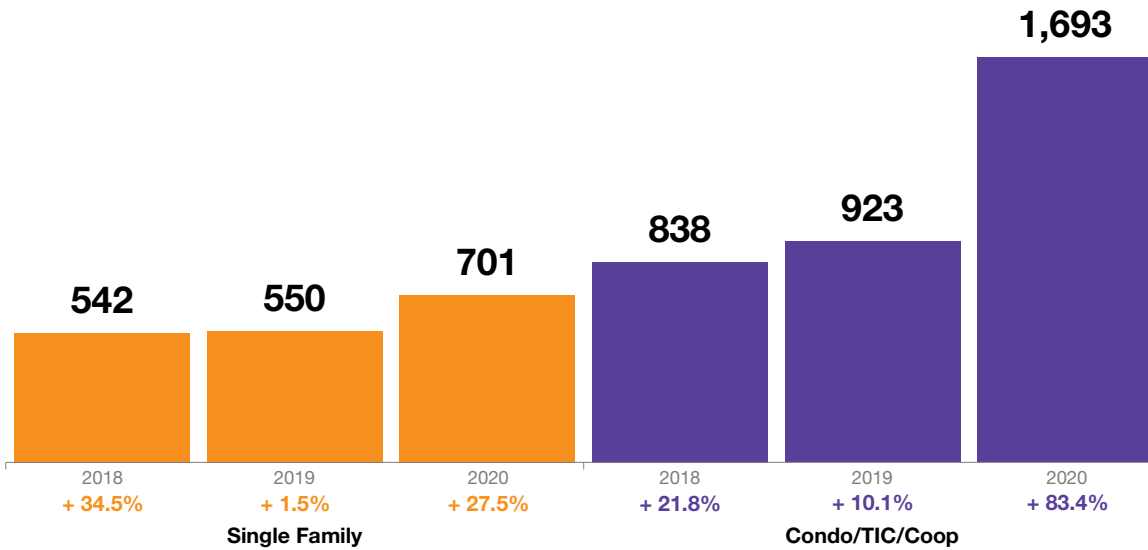


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



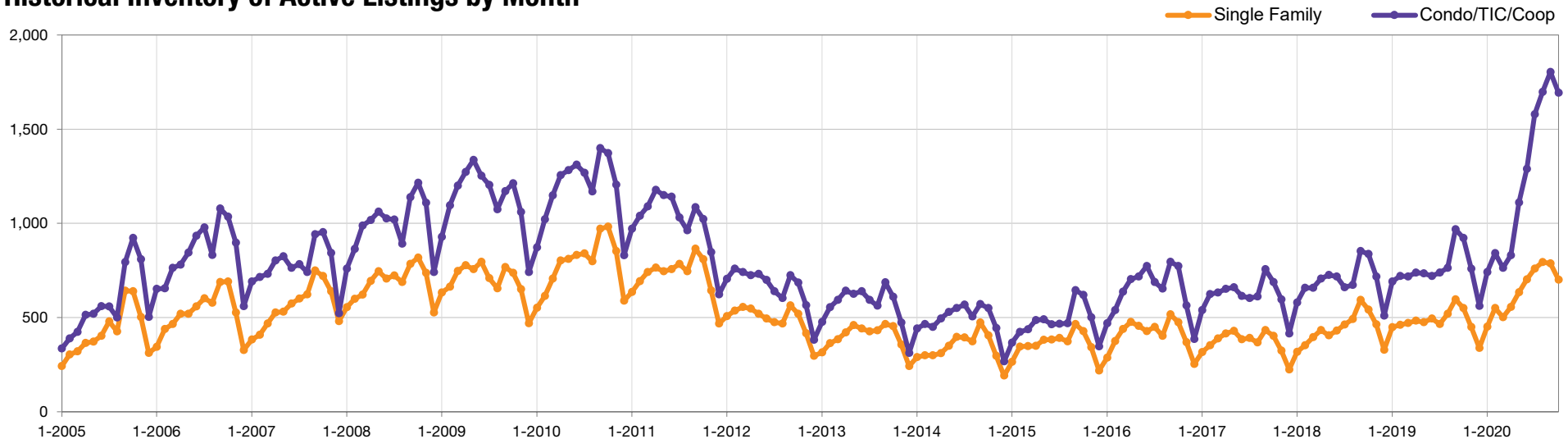
October



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	450	-3.0%	760	+6.0%
Dec-2019	339	+3.0%	561	+10.0%
Jan-2020	452	+0.9%	741	+7.2%
Feb-2020	550	+19.3%	842	+16.8%
Mar-2020	502	+6.6%	763	+6.3%
Apr-2020	556	+14.9%	830	+12.5%
May-2020	634	+33.5%	1,111	+51.2%
Jun-2020	702	+42.1%	1,289	+79.0%
Jul-2020	760	+63.1%	1,579	+114.0%
Aug-2020	794	+52.7%	1,698	+122.5%
Sep-2020	787	+31.8%	1,804	+86.4%
Oct-2020	701	+27.5%	1,693	+83.4%
12-Month Avg*	602	+25.5%	1,139	+52.9%

* Active Listings for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

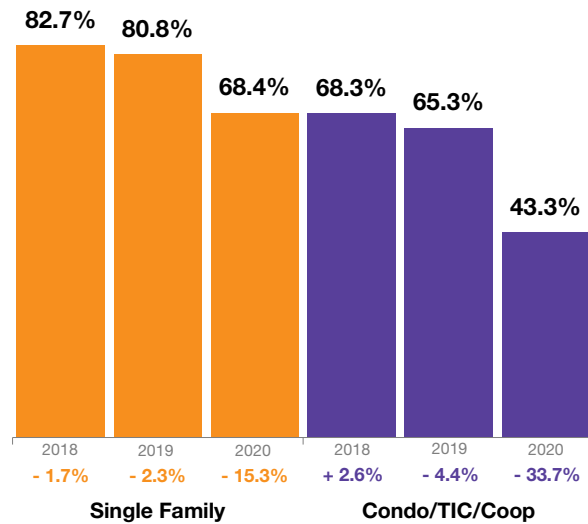


% of Properties Sold Over List Price

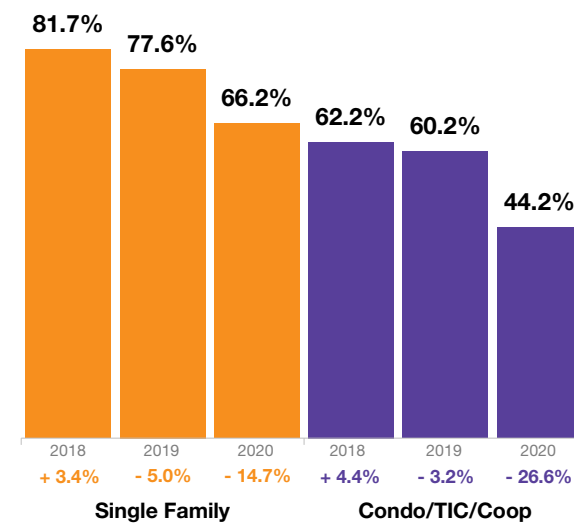


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

October



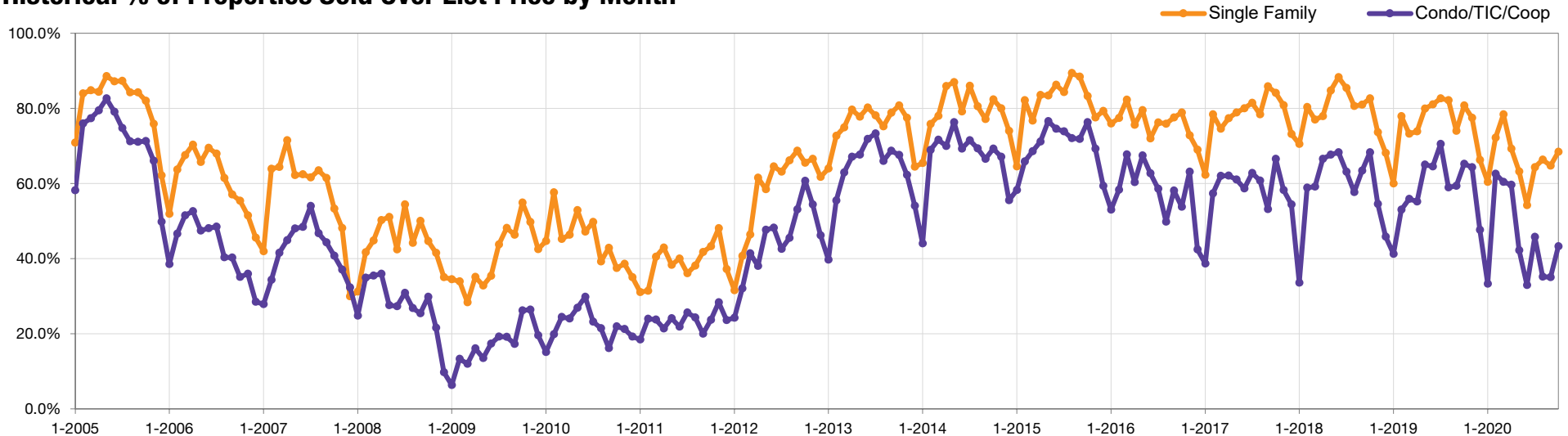
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	77.5%	+5.3%	64.3%	+18.0%
Dec-2019	66.3%	-2.6%	47.7%	+3.9%
Jan-2020	60.4%	+0.7%	33.3%	-19.2%
Feb-2020	72.2%	-7.3%	62.6%	+18.1%
Mar-2020	78.4%	+7.0%	60.4%	+8.2%
Apr-2020	69.2%	-6.4%	59.6%	+8.0%
May-2020	63.2%	-20.9%	42.2%	-35.1%
Jun-2020	54.2%	-33.2%	33.0%	-48.8%
Jul-2020	64.3%	-22.2%	45.8%	-35.0%
Aug-2020	66.4%	-19.1%	35.2%	-40.2%
Sep-2020	64.7%	-12.6%	35.0%	-41.1%
Oct-2020	68.4%	-15.3%	43.3%	-33.7%
12-Month Avg	67.3%	-12.1%	46.7%	-20.5%

* % of Properties Sold Over List Price for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

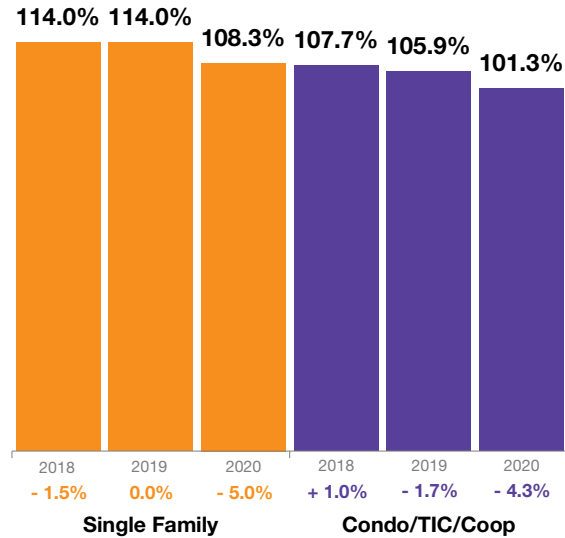


% of List Price Received

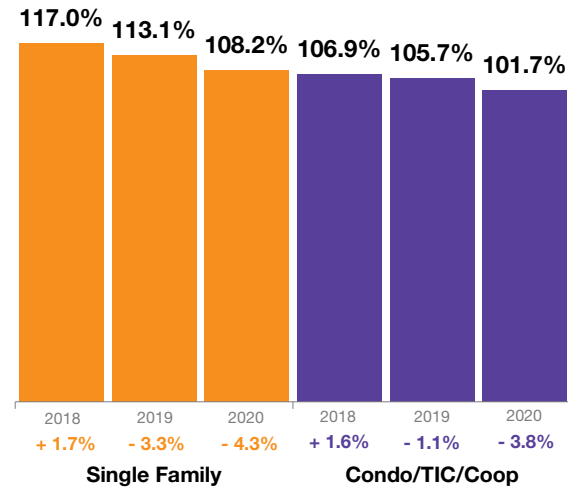


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October



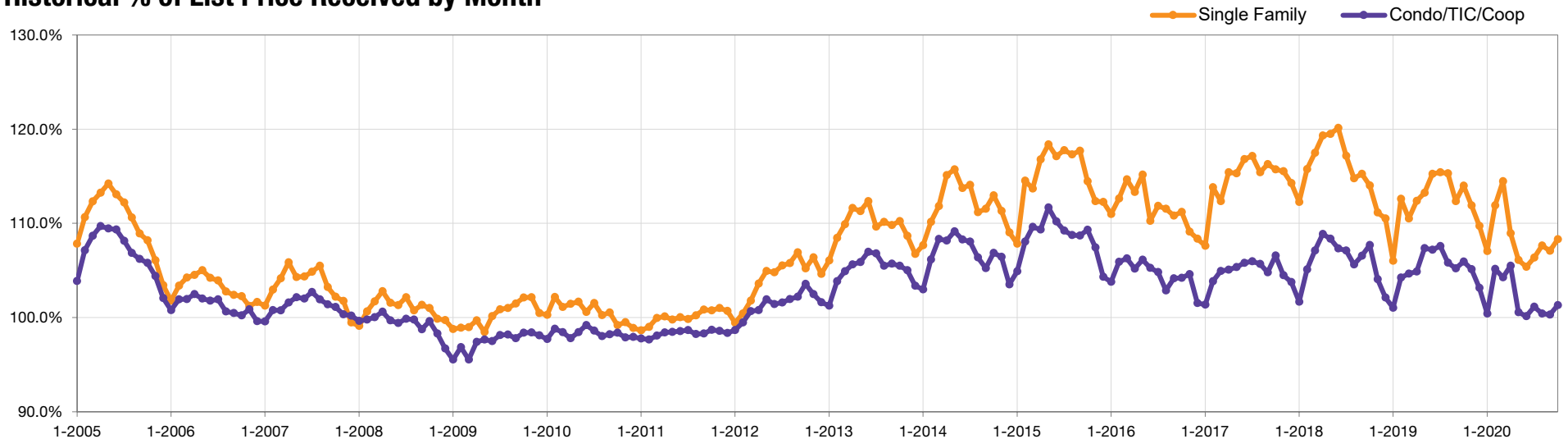
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	111.9%	+0.6%	105.1%	+1.0%
Dec-2019	109.7%	-0.7%	103.1%	+1.0%
Jan-2020	107.1%	+1.0%	100.4%	-0.6%
Feb-2020	111.9%	-0.6%	105.2%	+1.0%
Mar-2020	114.5%	+3.6%	104.3%	-0.4%
Apr-2020	109.0%	-3.0%	105.5%	+0.6%
May-2020	106.1%	-6.3%	100.6%	-6.3%
Jun-2020	105.4%	-8.6%	100.1%	-6.6%
Jul-2020	106.4%	-7.8%	101.2%	-5.9%
Aug-2020	107.6%	-6.7%	100.4%	-5.1%
Sep-2020	107.1%	-4.7%	100.3%	-4.7%
Oct-2020	108.3%	-5.0%	101.3%	-4.3%
12-Month Avg*	108.7%	-3.6%	102.2%	-3.0%

* % of List Price Received for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical % of List Price Received by Month

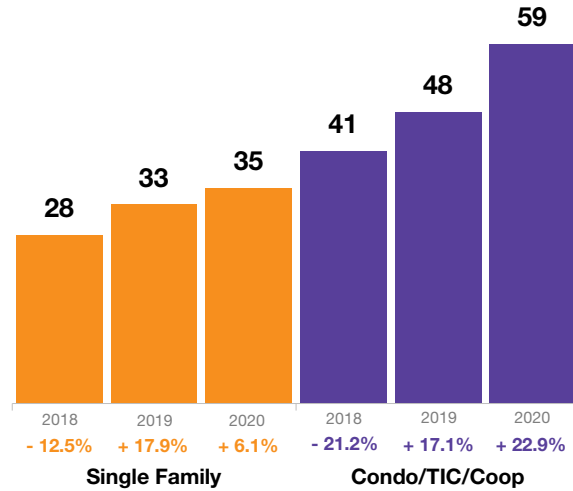


Housing Affordability Ratio

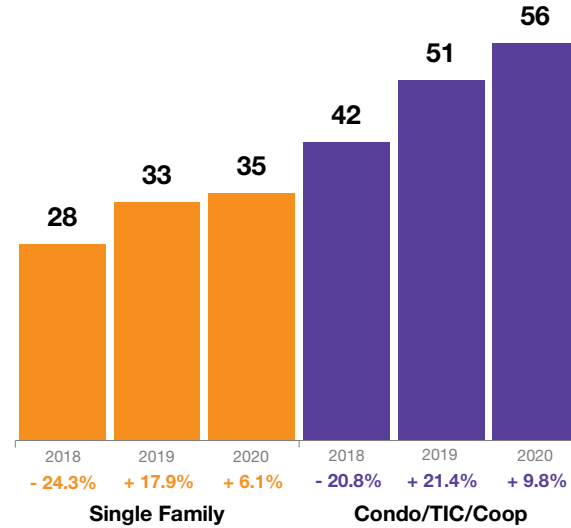


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October



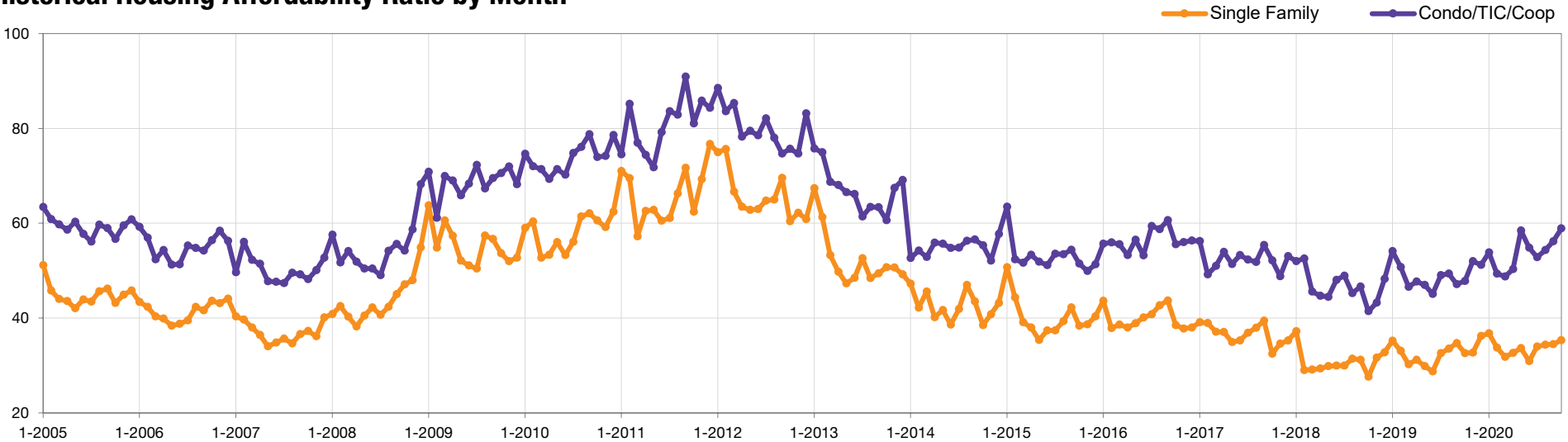
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	33	+3.1%	52	+20.9%
Dec-2019	36	+9.1%	51	+6.3%
Jan-2020	37	+5.7%	54	0.0%
Feb-2020	34	+3.0%	49	-3.9%
Mar-2020	32	+6.7%	49	+4.3%
Apr-2020	33	+6.5%	50	+4.2%
May-2020	34	+13.3%	58	+23.4%
Jun-2020	31	+6.9%	55	+22.2%
Jul-2020	34	+3.0%	53	+8.2%
Aug-2020	34	0.0%	54	+10.2%
Sep-2020	34	-2.9%	56	+19.1%
Oct-2020	35	+6.1%	59	+22.9%
12-Month Avg*	34	+8.8%	32	+22.9%

* Affordability Ratio for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

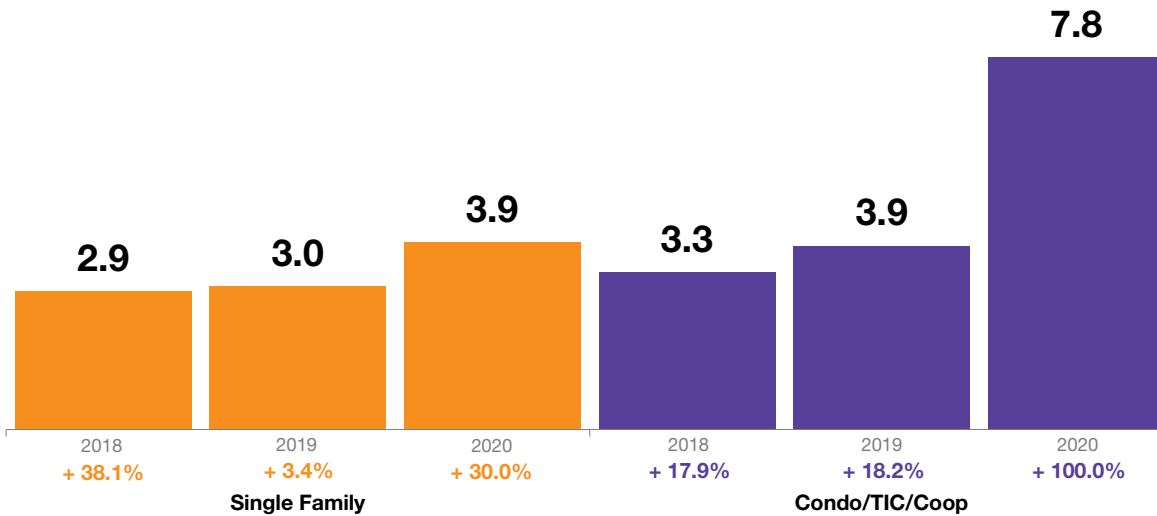
Historical Housing Affordability Ratio by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

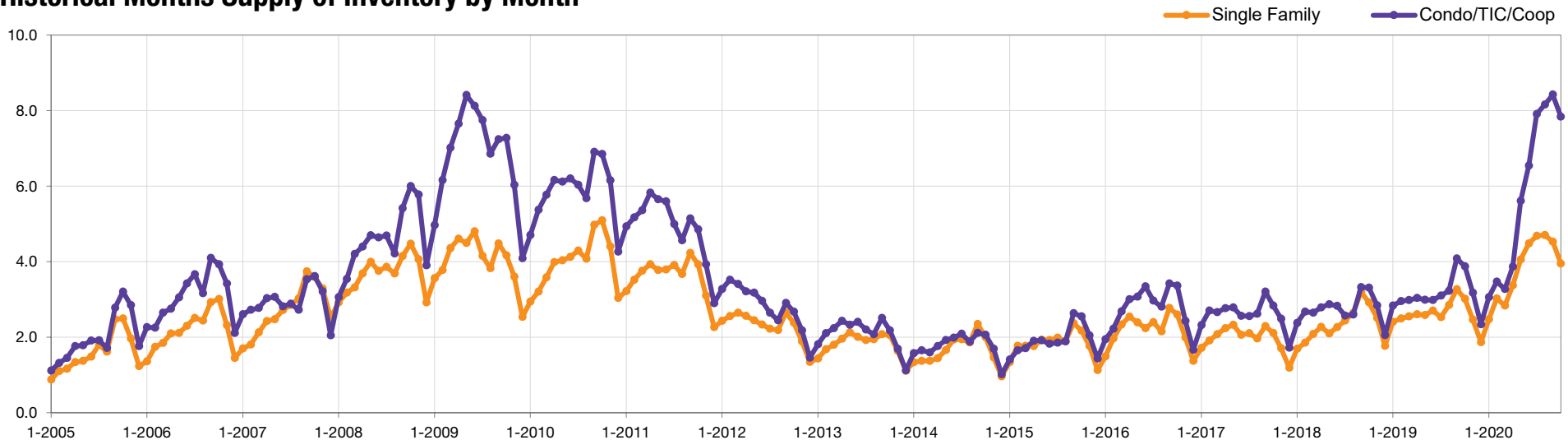
October



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2019	2.5	0.0%	3.2	+14.3%
Dec-2019	1.9	+5.6%	2.3	+9.5%
Jan-2020	2.5	+4.2%	3.1	+10.7%
Feb-2020	3.0	+20.0%	3.5	+16.7%
Mar-2020	2.8	+7.7%	3.3	+10.0%
Apr-2020	3.4	+30.8%	3.9	+30.0%
May-2020	4.1	+57.7%	5.6	+86.7%
Jun-2020	4.5	+66.7%	6.5	+116.7%
Jul-2020	4.7	+88.0%	7.9	+154.8%
Aug-2020	4.7	+67.9%	8.2	+156.3%
Sep-2020	4.5	+36.4%	8.4	+104.9%
Oct-2020	3.9	+30.0%	7.8	+100.0%
12-Month Avg*	3.5	+35.6%	5.3	+72.3%

* Months Supply for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

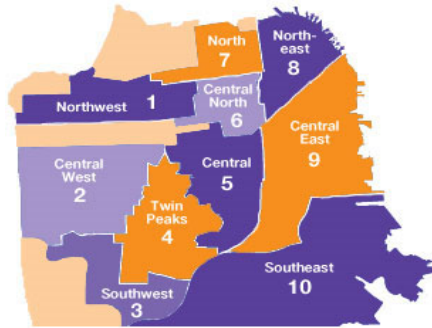


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		589	723	+ 22.8%	5,970	7,191	+ 20.5%
Pending Sales		551	617	+ 12.0%	4,369	4,033	- 7.7%
Sold Listings		514	574	+ 11.7%	4,169	3,762	- 9.8%
Median Sales Price		\$1,452,500	\$1,387,000	- 4.5%	\$1,395,000	\$1,421,000	+ 1.9%
Avg. Sales Price		\$1,678,178	\$1,599,261	- 4.7%	\$1,650,770	\$1,669,804	+ 1.2%
Days on Market		25	34	+ 36.0%	30	33	+ 10.0%
Active Listings		1,473	2,394	+ 62.5%	--	--	--
% of Properties Sold Over List Price		73.0%	55.7%	- 23.7%	67.8%	54.2%	- 20.1%
% of List Price Received		109.9%	104.8%	- 4.6%	108.9%	104.6%	- 3.9%
Affordability Ratio		38	43	+ 13.2%	39	41	+ 5.1%
Months Supply		3.5	6.1	+ 74.3%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: **Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)**
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -
Single Family															
1 SF District 1	44	54	+22.7%	20	25	+25.0%	\$2,181,250	\$2,000,000	-8.3%	21	18	-14.3%	2.9	3.1	+6.9%
2 SF District 2	69	64	-7.2%	47	58	+23.4%	\$1,460,000	\$1,560,000	+6.8%	18	20	+11.1%	2.1	2.0	-4.8%
3 SF District 3	34	38	+11.8%	8	20	+150.0%	\$1,306,500	\$1,305,000	-0.1%	23	28	+21.7%	2.9	3.2	+10.3%
4 SF District 4	60	72	+20.0%	36	40	+11.1%	\$1,863,000	\$1,751,225	-6.0%	20	24	+20.0%	2.4	2.9	+20.8%
5 SF District 5	83	122	+47.0%	39	39	0.0%	\$2,495,000	\$2,525,000	+1.2%	16	20	+25.0%	3.0	4.4	+46.7%
6 SF District 6	27	19	-29.6%	2	9	+350.0%	\$3,137,500	\$3,350,000	+6.8%	28	60	+114.3%	8.1	4.6	-43.2%
7 SF District 7	52	69	+32.7%	9	7	-22.2%	\$4,950,000	\$5,500,000	+11.1%	26	25	-3.8%	6.2	10.0	+61.3%
8 SF District 8	25	25	0.0%	2	0	-100.0%	\$1,950,000	\$0	-100.0%	118	0	-100.0%	11.5	13.2	+14.8%
9 SF District 9	70	111	+58.6%	34	35	+2.9%	\$1,775,000	\$1,888,000	+6.4%	20	42	+110.0%	3.7	5.7	+54.1%
10 SF District 10	86	127	+47.7%	58	52	-10.3%	\$1,100,000	\$1,099,445	-0.1%	27	28	+3.7%	2.4	4.0	+66.7%
Condo/TIC/Coop															
1 SF District 1	45	60	+33.3%	17	24	+41.2%	\$1,425,000	\$1,369,500	-3.9%	21	30	+42.9%	3.3	4.6	+39.4%
2 SF District 2	15	20	+33.3%	6	10	+66.7%	\$1,245,000	\$1,034,000	-16.9%	20	24	+20.0%	3.8	4.1	+7.9%
3 SF District 3	13	14	+7.7%	3	4	+33.3%	\$720,000	\$696,500	-3.3%	33	75	+127.3%	3.9	4.8	+23.1%
4 SF District 4	24	26	+8.3%	7	4	-42.9%	\$725,000	\$805,000	+11.0%	22	39	+77.3%	4.7	5.1	+8.5%
5 SF District 5	114	194	+70.2%	50	51	+2.0%	\$1,650,000	\$1,325,000	-19.7%	16	37	+131.3%	3.2	5.2	+62.5%
6 SF District 6	57	156	+173.7%	19	39	+105.3%	\$1,250,000	\$1,155,000	-7.6%	20	33	+65.0%	2.6	7.0	+169.2%
7 SF District 7	91	166	+82.4%	30	33	+10.0%	\$1,544,000	\$1,380,000	-10.6%	23	39	+69.6%	3.5	6.5	+85.7%
8 SF District 8	192	352	+83.3%	40	41	+2.5%	\$1,205,000	\$970,000	-19.5%	34	55	+61.8%	4.9	10.5	+114.3%
9 SF District 9	338	650	+92.3%	86	77	-10.5%	\$1,161,500	\$1,068,000	-8.0%	39	45	+15.4%	4.1	9.6	+134.1%
10 SF District 10	34	55	+61.8%	1	6	+500.0%	\$742,000	\$789,000	+6.3%	105	44	-58.1%	5.7	12.0	+110.5%