

Monthly Indicators



October 2019

In October, mortgage rates increased slightly from the three-year lows seen in September. While the Federal Reserve reduced the federal-funds target rate by .25%, this decline was widely expected and largely factored into mortgage rates already, which are still approximately 1% lower than this time last year. Fannie Mae is predicting that continued low rates, and possibly lower rates, are expected in 2020.

New Listings were down 20.2 percent for single family homes and 12.0 percent for Condo/TIC/Coop properties. Pending Sales decreased 4.0 percent for single family homes but increased 2.1 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 3.1 percent to \$1,650,000 for single family homes and 9.1 percent to \$1,325,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 13.8 percent for single family units but was up 3.0 percent for Condo/TIC/Coop units.

As we begin the slower time of year for home sales, historically low mortgage rates will continue to support buyer demand and may create additional lift to home prices as excellent affordability gives buyers the ability to offer more to secure their dream home. Throughout much of the country, the continued low level of housing inventory also continues to constrain sales activity from where it would likely be in a balanced market.

Monthly Snapshot

+ 3.1% **+ 9.1%** **+ 6.0%**

One-Year Change in Median Sales Price Single Family One-Year Change in Median Sales Price Condo/TIC/Coop One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

- Single Family Activity Overview **2**
- Condo/TIC/Coop Activity Overview **3**
- New Listings **4**
- Pending Sales **5**
- Sold Listings **6**
- Median Sales Price **7**
- Average Sales Price **8**
- Days on Market Until Sale **9**
- Inventory of Active Listings **10**
- % of Properties Sold Over List Price **11**
- % of List Price Received **12**
- Housing Affordability Ratio **13**
- Months Supply of Inventory **14**
- All Properties Activity Overview **15**
- Activity by District **16**



Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings		258	206	- 20.2%	2,565	2,327	- 9.3%
Pending Sales		251	241	- 4.0%	1,926	1,878	- 2.5%
Sold Listings		248	247	- 0.4%	1,850	1,791	- 3.2%
Median Sales Price		\$1,600,000	\$1,650,000	+ 3.1%	\$1,600,000	\$1,605,000	+ 0.3%
Avg. Sales Price		\$2,152,125	\$1,920,039	- 10.8%	\$1,987,999	\$2,025,234	+ 1.9%
Days on Market		24	22	- 8.3%	22	25	+ 13.6%
Active Listings		540	463	- 14.3%	--	--	--
% of Properties Sold Over List Price		82.7%	82.2%	- 0.6%	81.7%	77.9%	- 4.7%
% of List Price Received		114.0%	114.3%	+ 0.3%	117.0%	113.2%	- 3.2%
Affordability Ratio		28	33	+ 17.9%	28	33	+ 17.9%
Months Supply		2.9	2.5	- 13.8%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

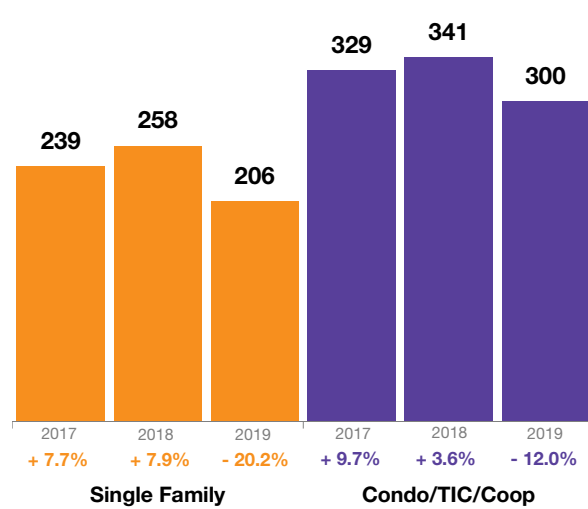
Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings		341	300	- 12.0%	3,576	3,451	- 3.5%
Pending Sales		291	297	+ 2.1%	2,615	2,487	- 4.9%
Sold Listings		293	251	- 14.3%	2,560	2,354	- 8.0%
Median Sales Price		\$1,215,000	\$1,325,000	+ 9.1%	\$1,200,000	\$1,249,500	+ 4.1%
Avg. Sales Price		\$1,343,310	\$1,446,538	+ 7.7%	\$1,327,556	\$1,367,858	+ 3.0%
Days on Market		27	28	+ 3.7%	31	34	+ 9.7%
Active Listings		833	817	- 1.9%	--	--	--
% of Properties Sold Over List Price		68.3%	65.3%	- 4.4%	62.3%	60.2%	- 3.4%
% of List Price Received		107.7%	106.0%	- 1.6%	106.9%	105.8%	- 1.0%
Affordability Ratio		41	48	+ 17.1%	42	51	+ 21.4%
Months Supply		3.3	3.4	+ 3.0%	--	--	--

New Listings

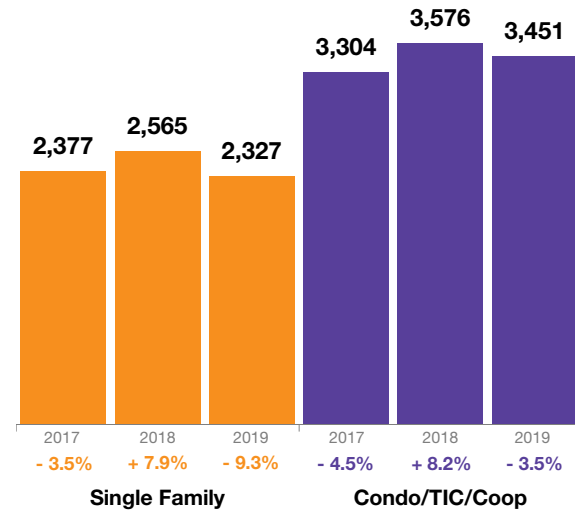
A count of the properties that have been newly listed on the market in a given month.



October

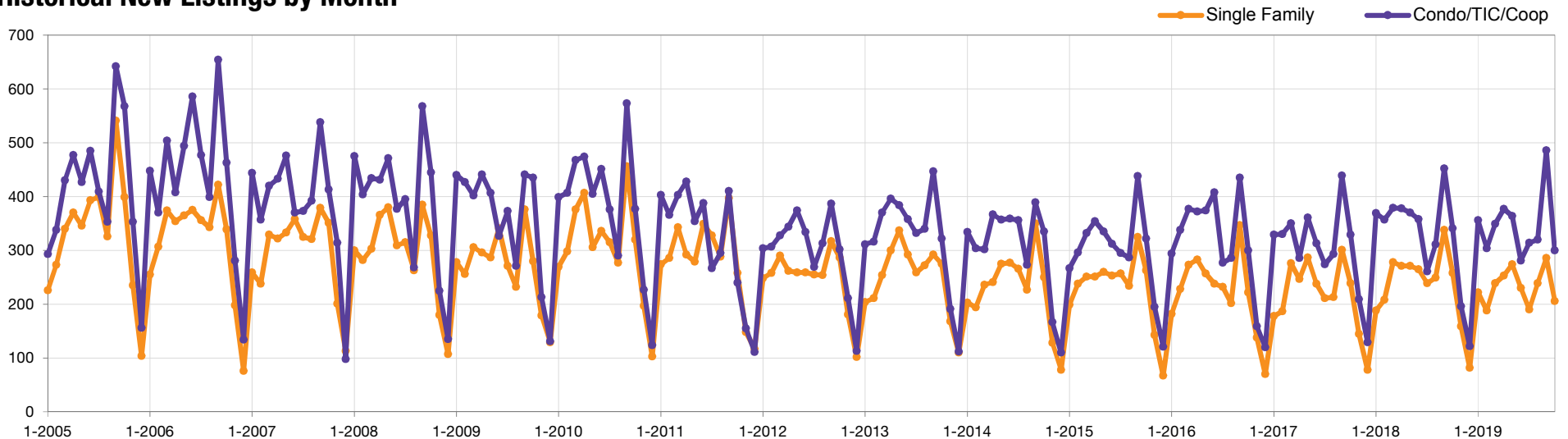


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	159	+9.7%	196	-6.2%
Dec-2018	82	+5.1%	122	-5.4%
Jan-2019	222	+18.1%	356	-3.5%
Feb-2019	188	-9.6%	304	-14.8%
Mar-2019	239	-14.0%	349	-7.9%
Apr-2019	253	-6.6%	377	-0.3%
May-2019	274	+1.1%	364	-1.6%
Jun-2019	230	-13.2%	281	-21.5%
Jul-2019	190	-20.5%	314	+20.3%
Aug-2019	239	-4.0%	320	+2.9%
Sep-2019	286	-15.4%	486	+7.5%
Oct-2019	206	-20.2%	300	-12.0%
12-Month Avg	214	-7.9%	314	-3.7%

Historical New Listings by Month

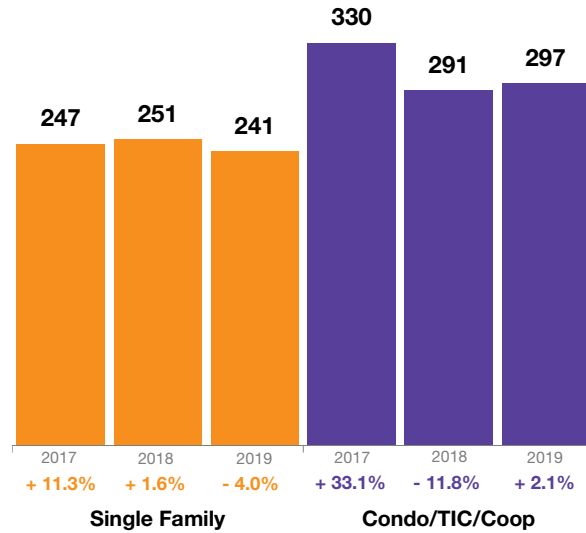


Pending Sales

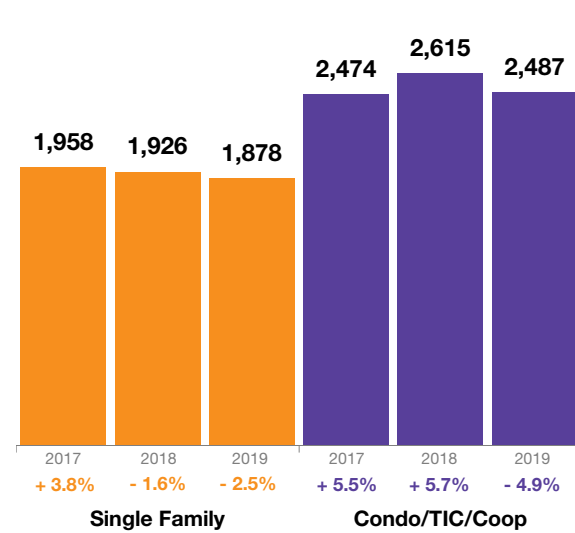
A count of the properties on which offers have been accepted in a given month.



October

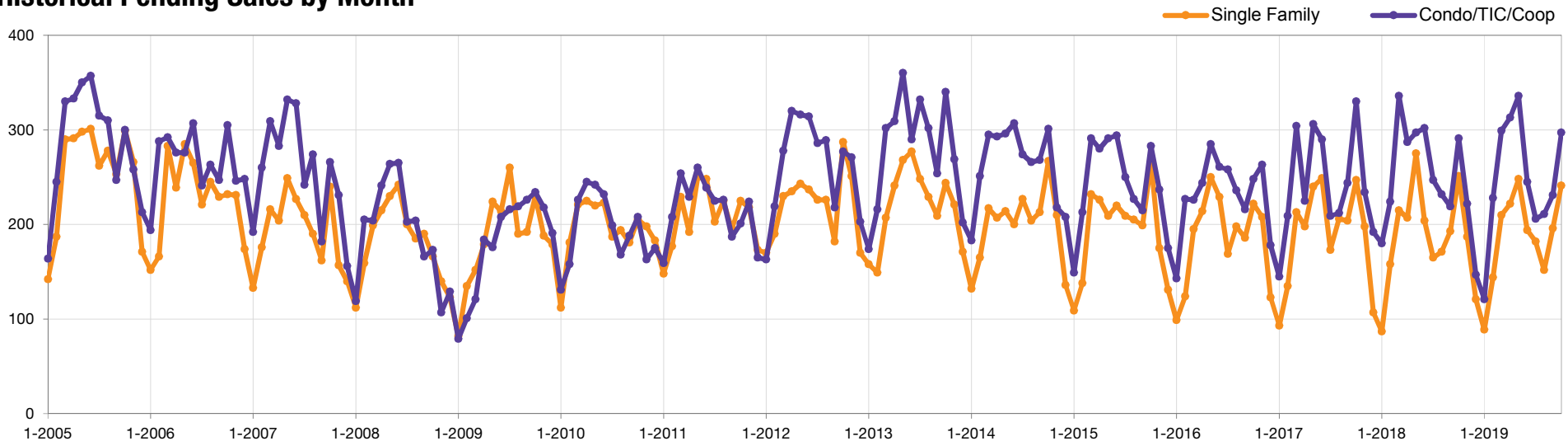


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	187	-5.6%	222	-5.1%
Dec-2018	121	+13.1%	147	-23.4%
Jan-2019	89	+2.3%	121	-32.8%
Feb-2019	144	-8.9%	228	+1.8%
Mar-2019	210	-2.3%	299	-11.0%
Apr-2019	222	+7.2%	313	+9.1%
May-2019	248	-9.8%	336	+13.1%
Jun-2019	194	-4.9%	245	-18.9%
Jul-2019	182	+10.3%	206	-16.6%
Aug-2019	152	-11.1%	211	-9.1%
Sep-2019	196	+1.6%	231	+5.5%
Oct-2019	241	-4.0%	297	+2.1%
12-Month Avg	182	-2.0%	238	-6.1%

Historical Pending Sales by Month

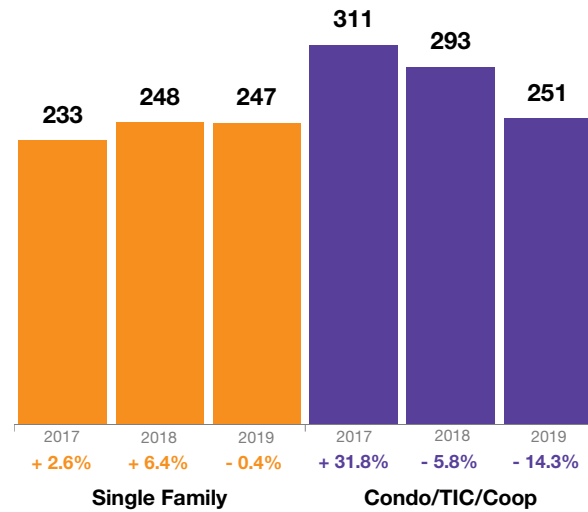


Sold Listings

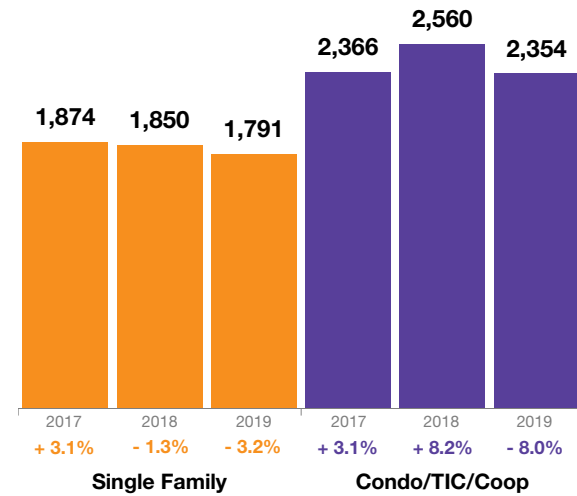
A count of the actual sales that closed in a given month.



October

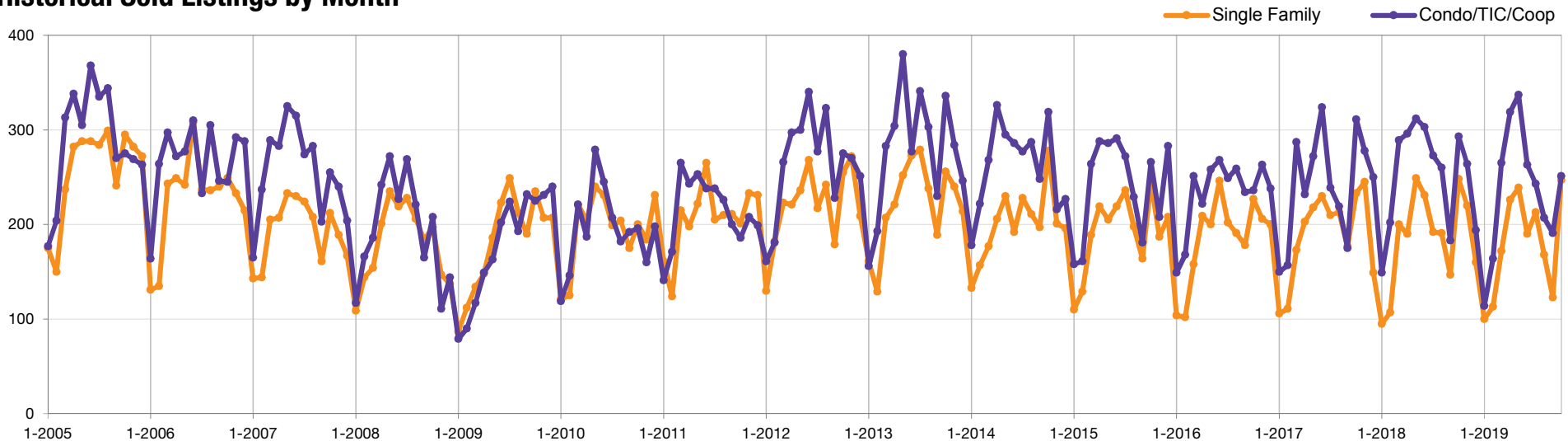


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	220	-10.2%	264	-5.0%
Dec-2018	160	+7.4%	194	-22.4%
Jan-2019	100	+5.3%	114	-23.5%
Feb-2019	113	+5.6%	164	-18.8%
Mar-2019	172	-14.0%	265	-8.3%
Apr-2019	226	+18.9%	319	+7.8%
May-2019	239	-4.0%	337	+8.0%
Jun-2019	190	-17.7%	263	-13.2%
Jul-2019	213	+10.9%	243	-11.0%
Aug-2019	168	-12.0%	207	-20.4%
Sep-2019	123	-16.3%	191	+4.4%
Oct-2019	247	-0.4%	251	-14.3%
12-Month Avg	181	-3.3%	234	-8.9%

Historical Sold Listings by Month

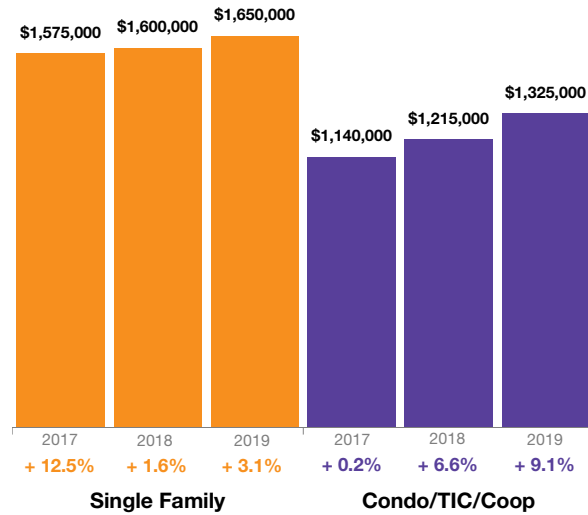


Median Sales Price

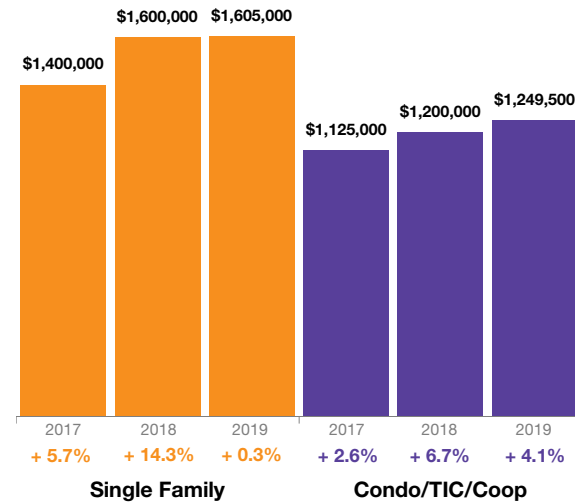
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



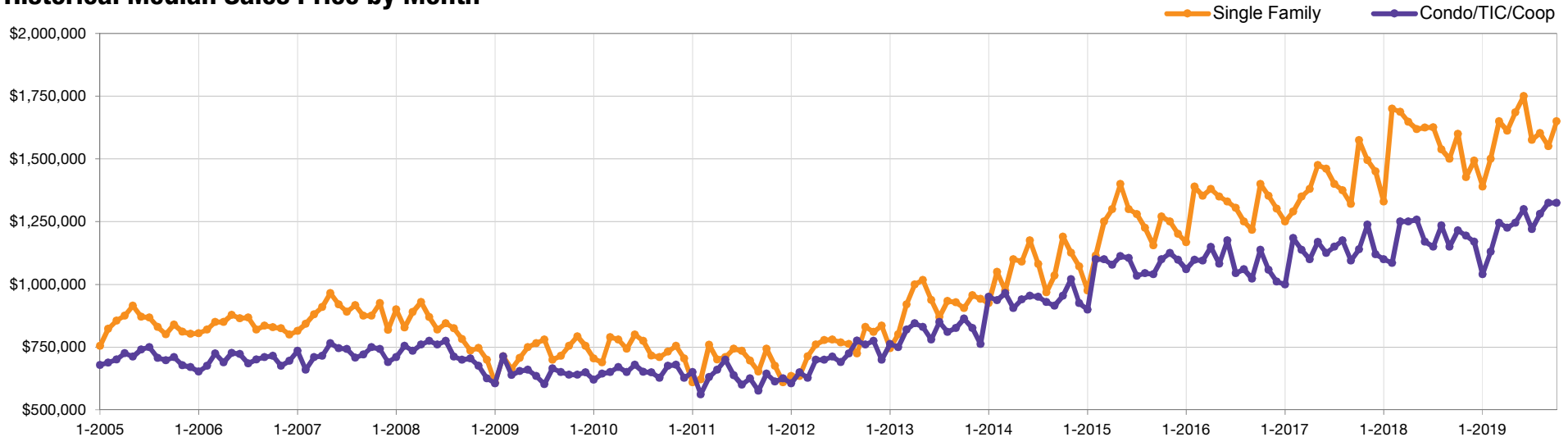
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	\$1,427,500	-4.5%	\$1,193,625	-3.5%
Dec-2018	\$1,492,500	+2.9%	\$1,170,000	+4.5%
Jan-2019	\$1,389,000	+4.4%	\$1,040,000	-5.5%
Feb-2019	\$1,500,000	-11.8%	\$1,130,000	+4.1%
Mar-2019	\$1,650,000	-2.2%	\$1,245,000	-0.4%
Apr-2019	\$1,612,500	-2.2%	\$1,225,000	-2.0%
May-2019	\$1,685,000	+4.1%	\$1,245,000	-1.0%
Jun-2019	\$1,750,000	+7.7%	\$1,300,000	+11.1%
Jul-2019	\$1,576,000	-3.1%	\$1,220,000	+6.1%
Aug-2019	\$1,602,500	+4.2%	\$1,281,250	+3.8%
Sep-2019	\$1,550,000	+3.3%	\$1,325,000	+15.2%
Oct-2019	\$1,650,000	+3.1%	\$1,325,000	+9.1%
12-Month Avg*	\$1,600,000	+0.7%	\$1,231,500	+2.6%

* Median Sales Price for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical Median Sales Price by Month

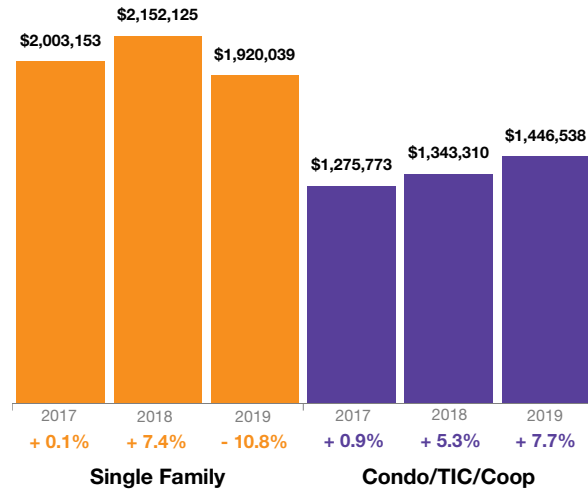


Average Sales Price

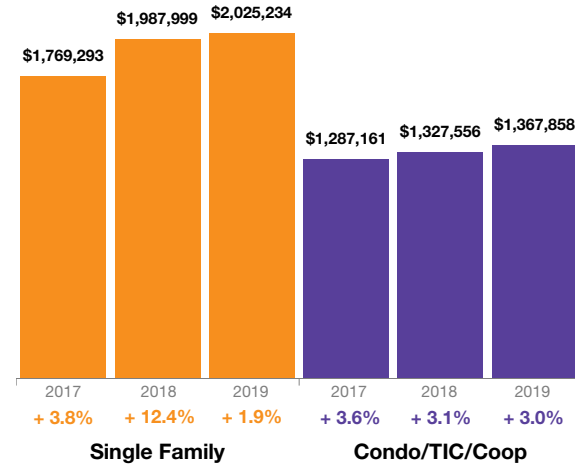
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



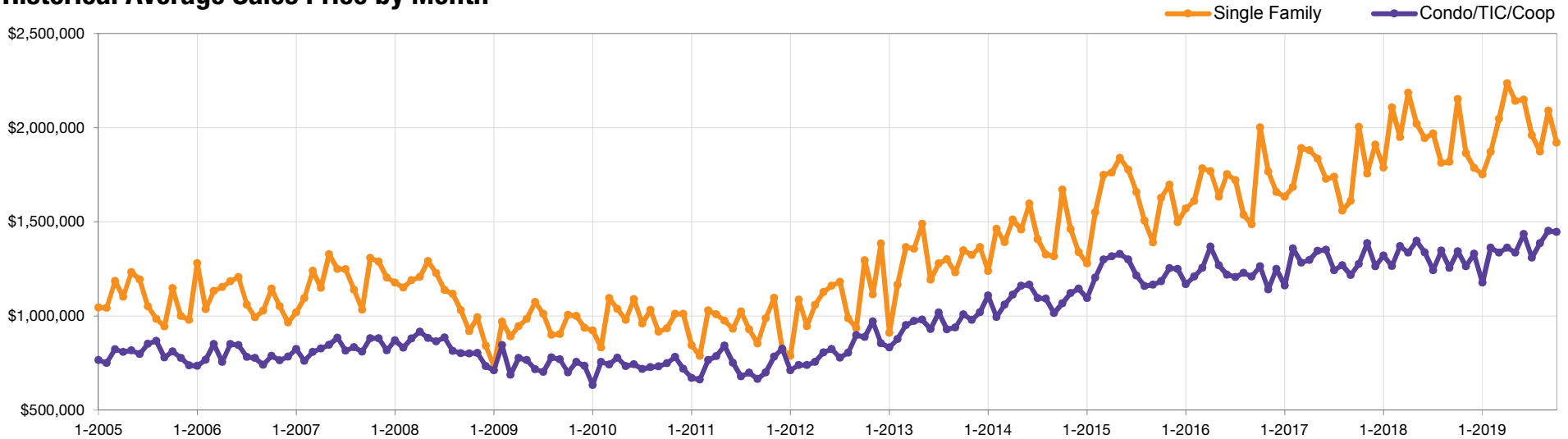
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	\$1,864,335	+6.2%	\$1,263,347	-8.9%
Dec-2018	\$1,786,072	-6.4%	\$1,329,973	+5.2%
Jan-2019	\$1,751,963	-2.0%	\$1,177,310	-10.9%
Feb-2019	\$1,871,058	-11.2%	\$1,363,140	+7.8%
Mar-2019	\$2,046,399	+5.0%	\$1,335,673	-2.6%
Apr-2019	\$2,235,456	+2.3%	\$1,363,254	+2.1%
May-2019	\$2,141,318	+6.0%	\$1,335,560	-4.5%
Jun-2019	\$2,148,466	+10.6%	\$1,435,714	+7.3%
Jul-2019	\$1,959,574	-0.5%	\$1,309,126	+5.4%
Aug-2019	\$1,872,478	+3.3%	\$1,386,808	+2.9%
Sep-2019	\$2,090,869	+15.0%	\$1,452,325	+15.6%
Oct-2019	\$1,920,039	-10.8%	\$1,446,538	+7.7%
12-Month Avg*	\$1,991,304	+1.7%	\$1,355,433	+2.1%

* Avg. Sales Price for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical Average Sales Price by Month



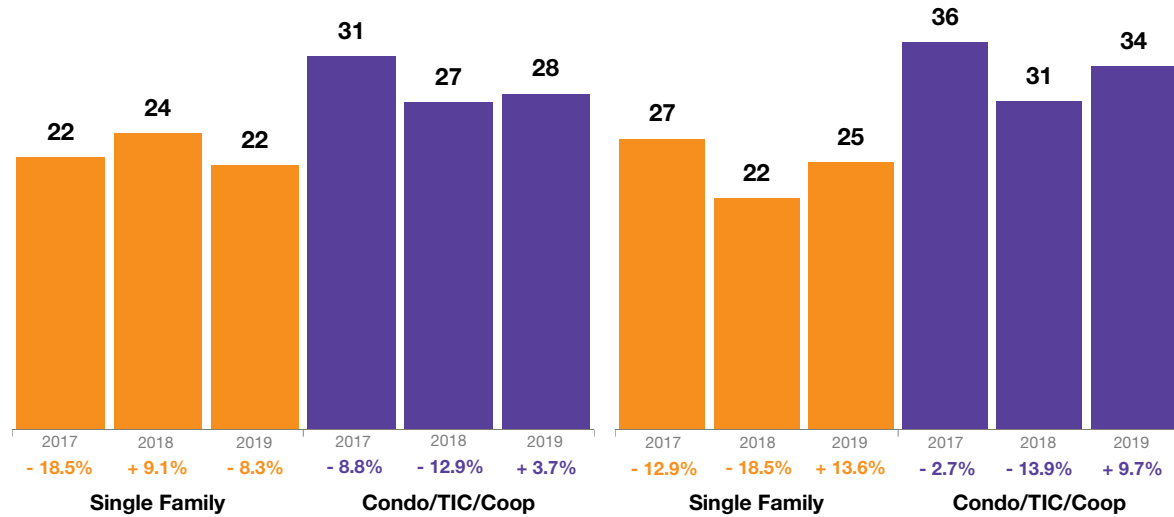
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



October

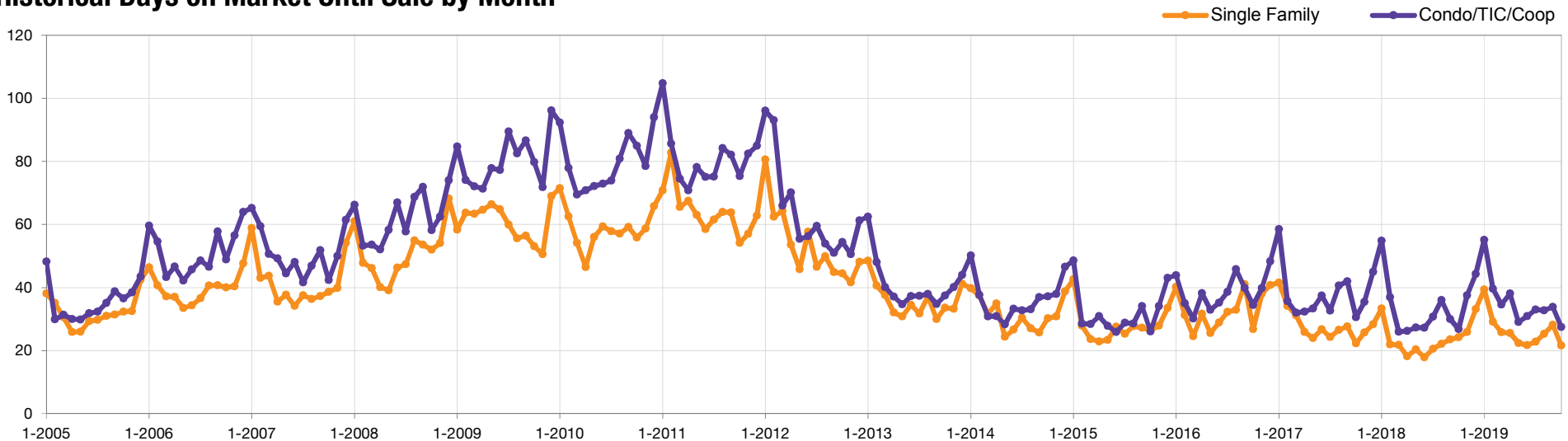
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	26	0.0%	38	+8.6%
Dec-2018	33	+17.9%	44	-2.2%
Jan-2019	39	+18.2%	55	0.0%
Feb-2019	29	+31.8%	40	+8.1%
Mar-2019	26	+18.2%	35	+34.6%
Apr-2019	26	+44.4%	38	+46.2%
May-2019	22	+10.0%	29	+7.4%
Jun-2019	22	+22.2%	31	+14.8%
Jul-2019	23	+9.5%	33	+6.5%
Aug-2019	25	+13.6%	33	-8.3%
Sep-2019	28	+16.7%	34	+13.3%
Oct-2019	22	-8.3%	28	+3.7%
12-Month Avg*	26	+13.8%	35	+8.5%

* Days on Market for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

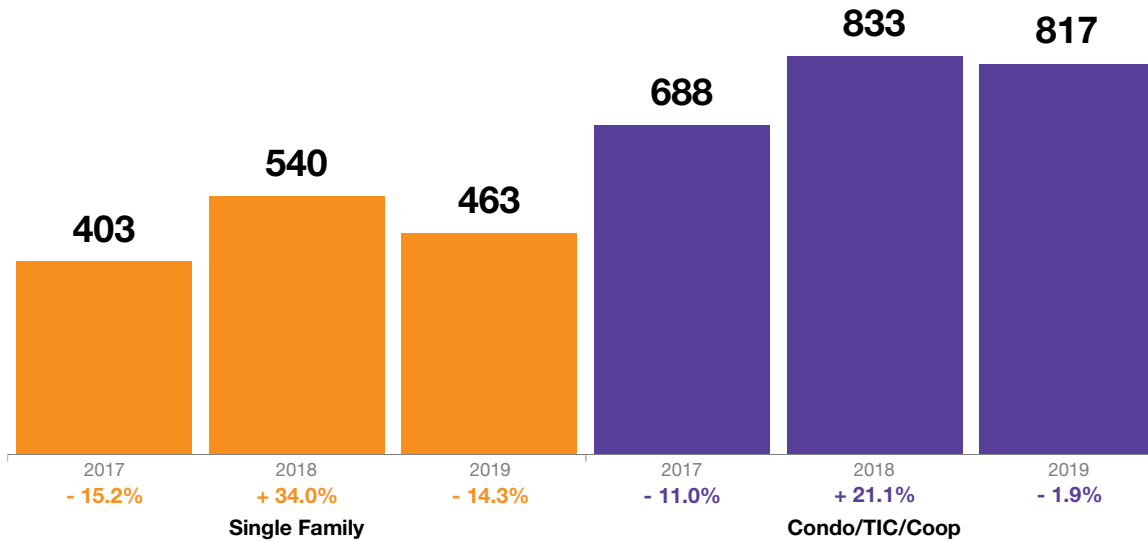


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



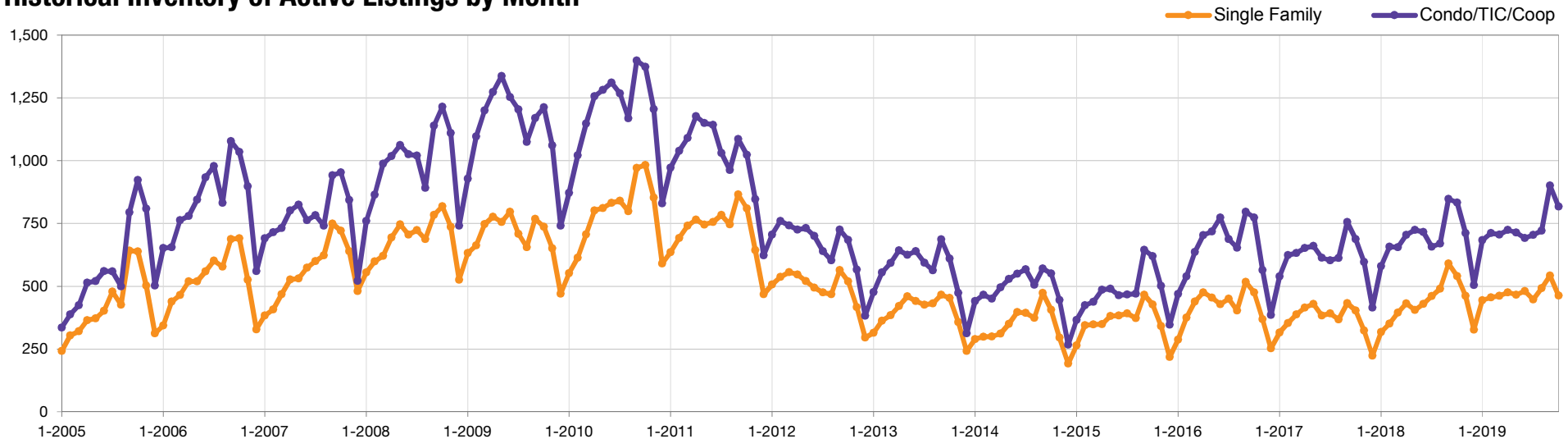
October



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	462	+42.6%	712	+19.3%
Dec-2018	327	+46.0%	505	+21.7%
Jan-2019	444	+39.6%	684	+17.9%
Feb-2019	456	+29.9%	712	+8.4%
Mar-2019	462	+17.0%	706	+7.8%
Apr-2019	476	+10.2%	724	+2.8%
May-2019	466	+15.1%	714	-1.4%
Jun-2019	481	+12.1%	692	-3.4%
Jul-2019	447	-3.0%	704	+7.2%
Aug-2019	492	+0.4%	721	+7.6%
Sep-2019	542	-8.3%	901	+6.3%
Oct-2019	463	-14.3%	817	-1.9%
12-Month Avg*	460	+11.3%	716	+6.7%

* Active Listings for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

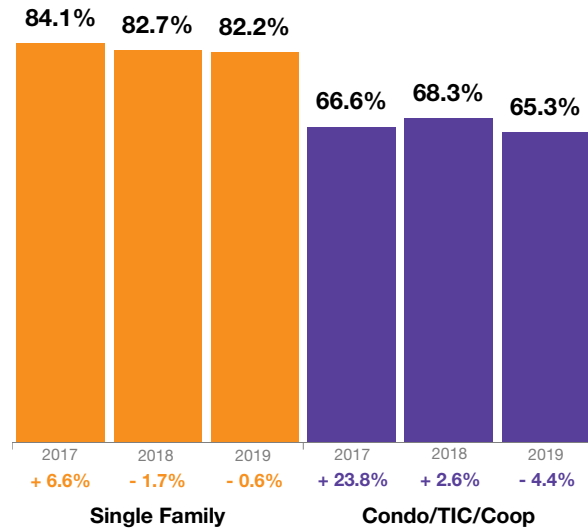


% of Properties Sold Over List Price

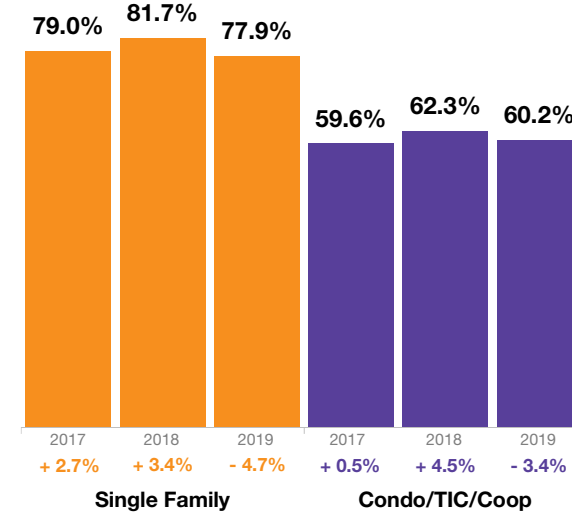


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

October



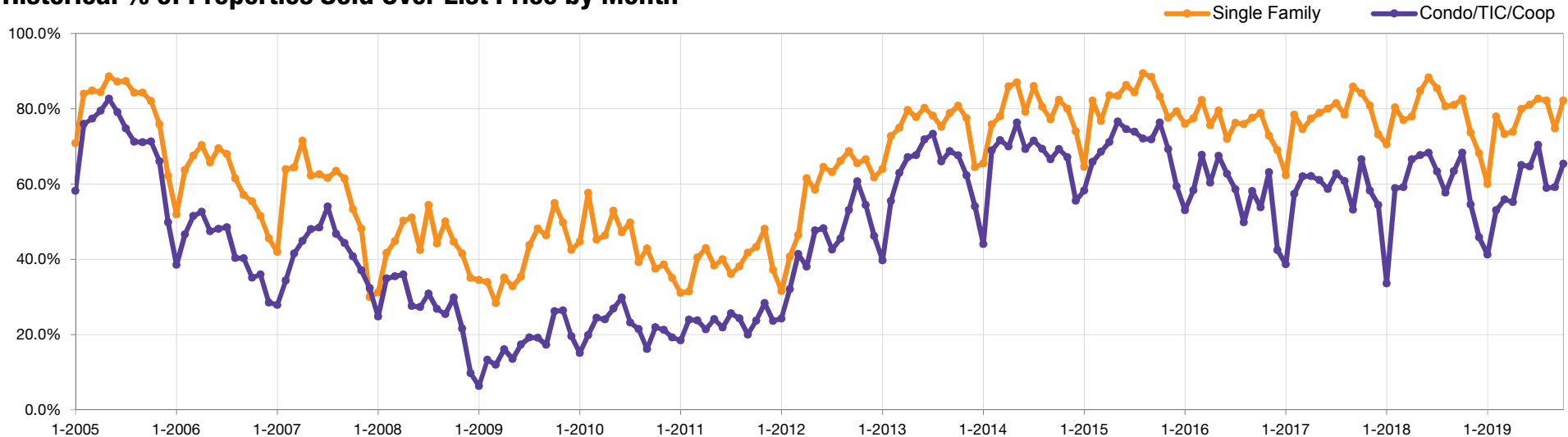
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	73.6%	-8.9%	54.5%	-6.5%
Dec-2018	68.1%	-7.0%	45.9%	-15.6%
Jan-2019	60.0%	-14.9%	41.2%	+22.6%
Feb-2019	77.9%	-3.1%	53.0%	-10.0%
Mar-2019	73.3%	-4.8%	55.8%	-5.7%
Apr-2019	73.9%	-5.1%	55.2%	-17.1%
May-2019	79.9%	-5.7%	65.0%	-3.8%
Jun-2019	81.1%	-8.2%	64.6%	-5.4%
Jul-2019	82.6%	-3.3%	70.4%	+11.0%
Aug-2019	82.1%	+1.9%	58.9%	+2.1%
Sep-2019	74.8%	-7.7%	59.2%	-6.6%
Oct-2019	82.2%	-0.6%	65.3%	-4.4%
12-Month Avg	76.7%	-5.3%	58.7%	-4.2%

* % of Properties Sold Over List Price for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

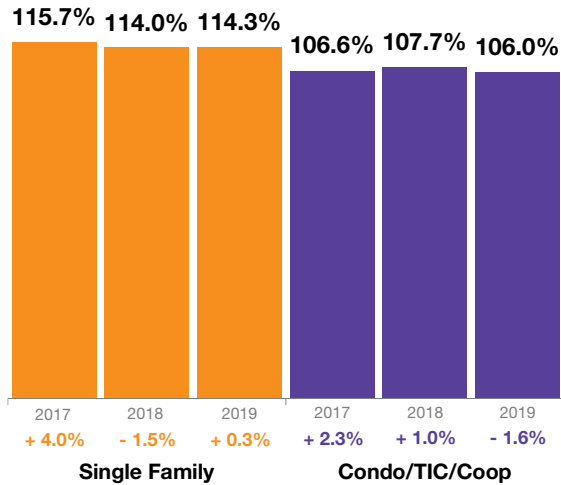


% of List Price Received

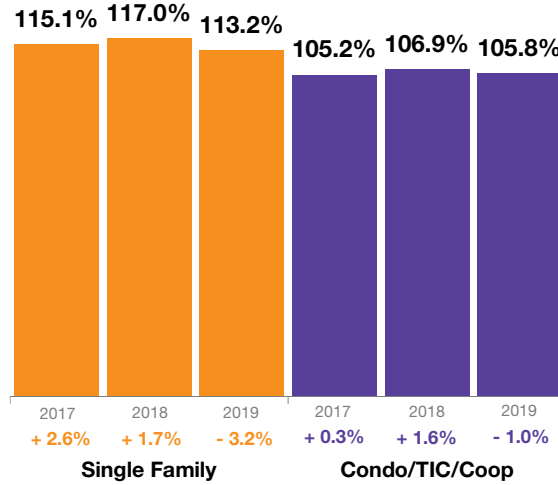


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October



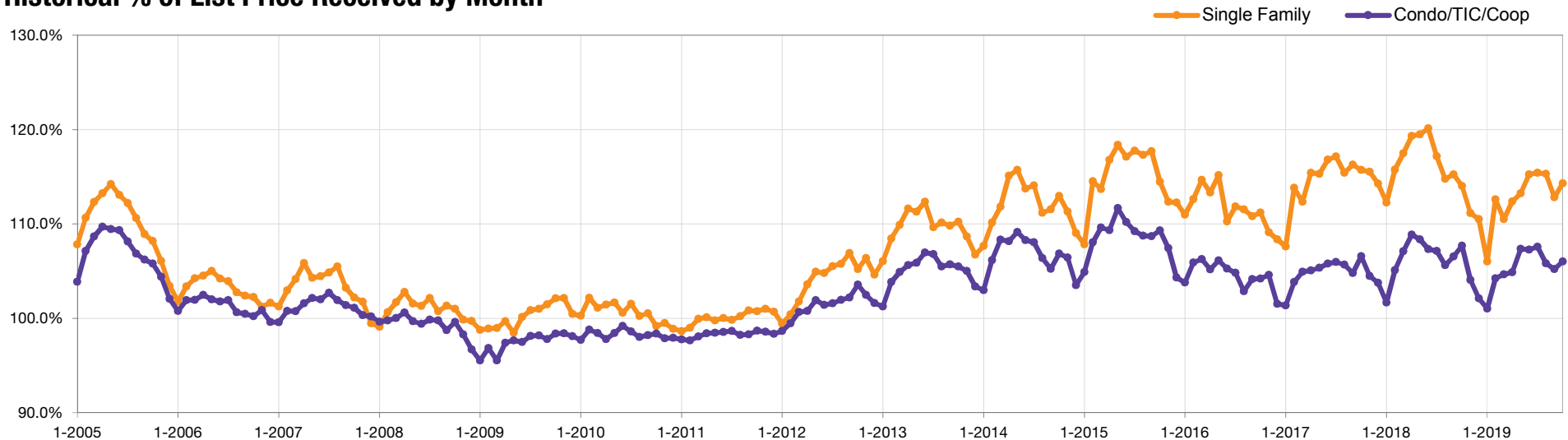
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	111.2%	-3.7%	104.1%	-0.4%
Dec-2018	110.5%	-3.3%	102.1%	-1.6%
Jan-2019	106.0%	-5.6%	101.0%	-0.7%
Feb-2019	112.6%	-2.8%	104.2%	-0.9%
Mar-2019	110.5%	-6.0%	104.7%	-2.2%
Apr-2019	112.4%	-5.8%	104.9%	-3.7%
May-2019	113.2%	-5.3%	107.4%	-0.9%
Jun-2019	115.3%	-4.0%	107.3%	0.0%
Jul-2019	115.4%	-1.5%	107.6%	+0.5%
Aug-2019	115.3%	+0.4%	105.8%	+0.2%
Sep-2019	112.8%	-2.2%	105.2%	-1.2%
Oct-2019	114.3%	+0.3%	106.0%	-1.6%
12-Month Avg*	112.8%	-3.3%	105.4%	-1.0%

* % of List Price Received for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical % of List Price Received by Month

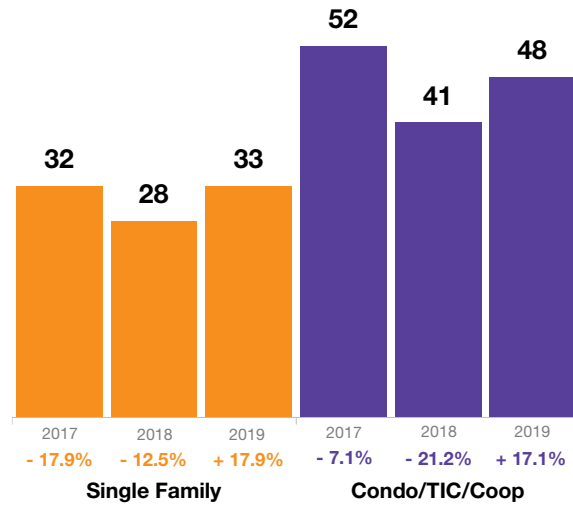


Housing Affordability Ratio

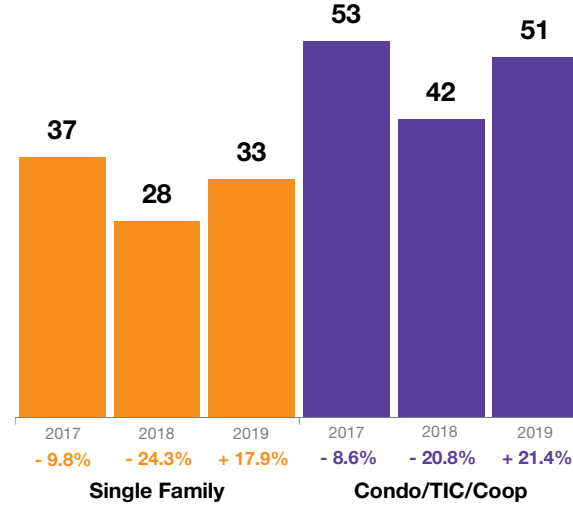


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October



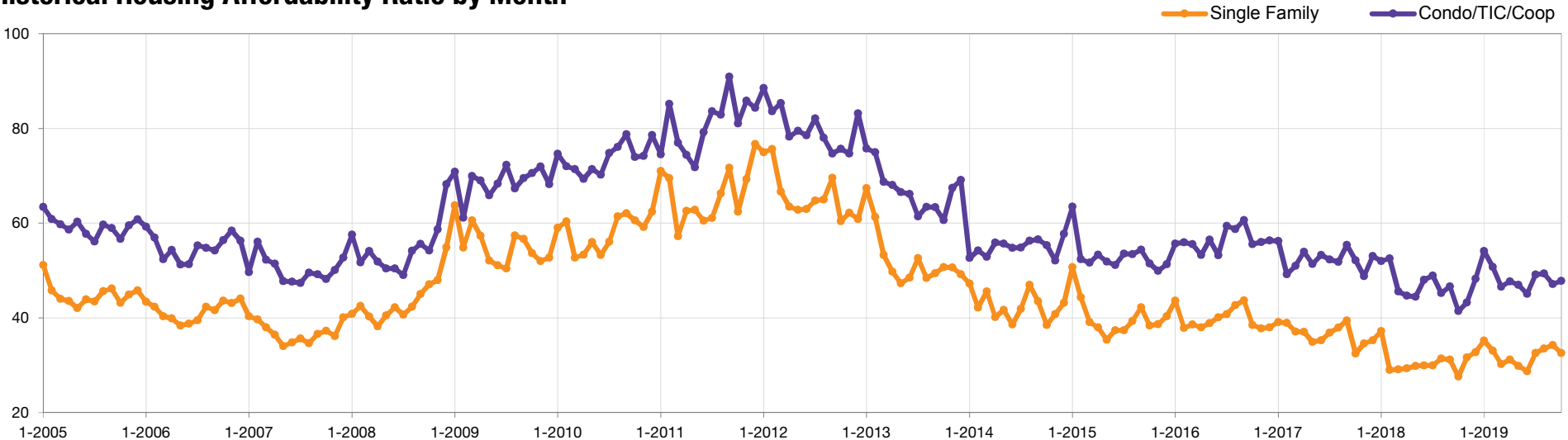
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	32	-8.6%	43	-12.2%
Dec-2018	33	-5.7%	48	-9.4%
Jan-2019	35	-5.4%	54	+3.8%
Feb-2019	33	+13.8%	51	-3.8%
Mar-2019	30	+3.4%	47	+2.2%
Apr-2019	31	+6.9%	48	+6.7%
May-2019	30	0.0%	47	+6.8%
Jun-2019	29	-3.3%	45	-6.3%
Jul-2019	33	+10.0%	49	0.0%
Aug-2019	34	+9.7%	49	+8.9%
Sep-2019	34	+9.7%	47	0.0%
Oct-2019	33	+17.9%	48	+17.1%
12-Month Avg*	32	+5.7%	31	+0.8%

* Affordability Ratio for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

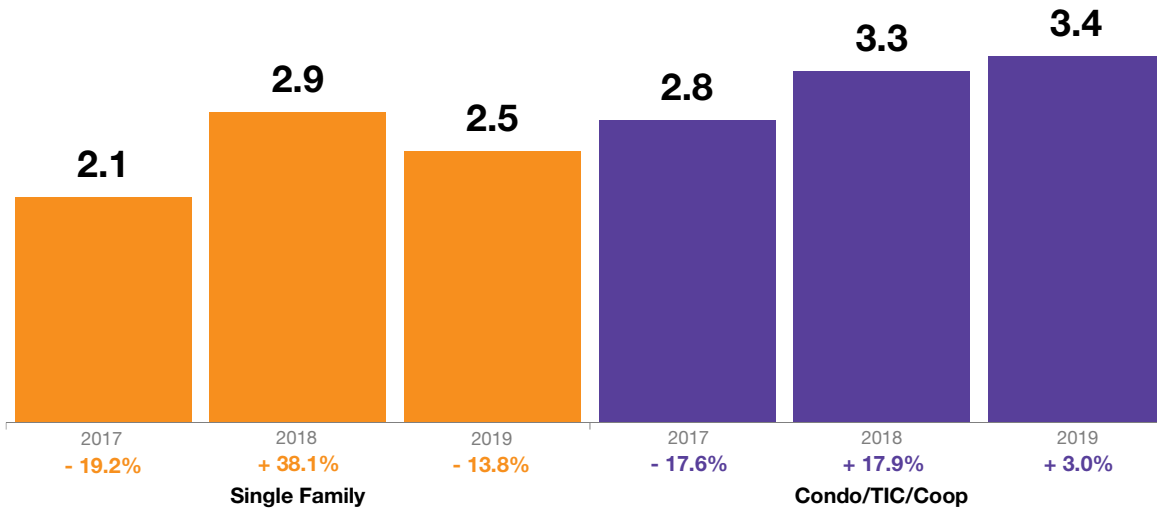


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

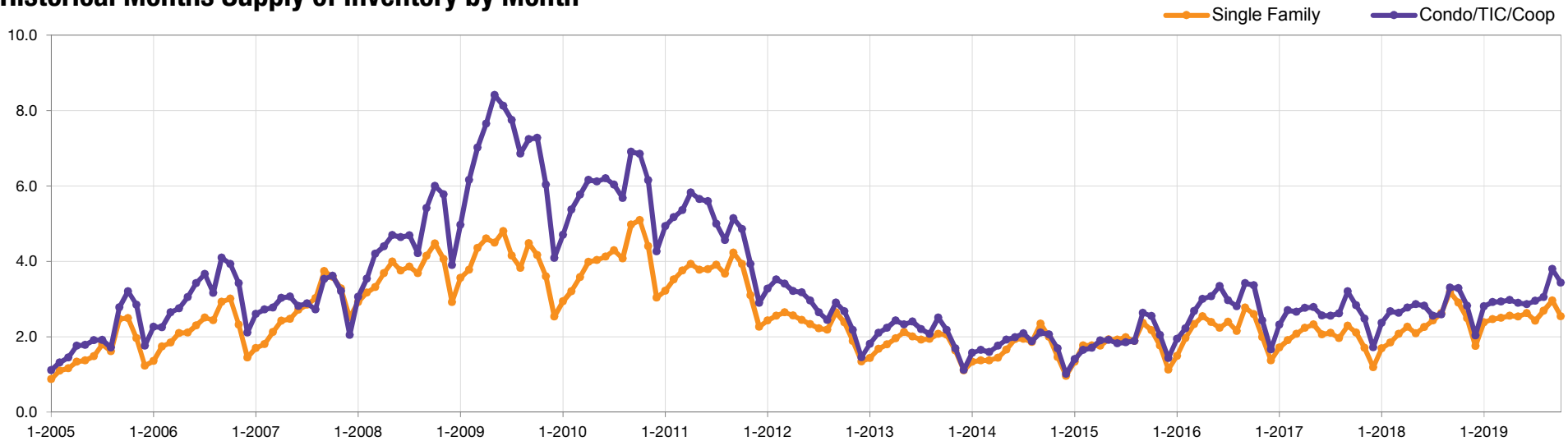
October



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2018	2.5	+47.1%	2.8	+12.0%
Dec-2018	1.8	+50.0%	2.0	+17.6%
Jan-2019	2.4	+41.2%	2.8	+16.7%
Feb-2019	2.5	+38.9%	2.9	+7.4%
Mar-2019	2.5	+19.0%	2.9	+11.5%
Apr-2019	2.6	+13.0%	3.0	+7.1%
May-2019	2.5	+19.0%	2.9	0.0%
Jun-2019	2.6	+13.0%	2.9	+3.6%
Jul-2019	2.4	0.0%	3.0	+15.4%
Aug-2019	2.7	+3.8%	3.0	+15.4%
Sep-2019	3.0	-6.3%	3.8	+15.2%
Oct-2019	2.5	-13.8%	3.4	+3.0%
12-Month Avg*	2.5	+14.0%	3.0	+10.6%

* Months Supply for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings		599	506	- 15.5%	6,141	5,778	- 5.9%
Pending Sales		542	538	- 0.7%	4,541	4,365	- 3.9%
Sold Listings		541	498	- 7.9%	4,410	4,145	- 6.0%
Median Sales Price		\$1,375,000	\$1,457,660	+ 6.0%	\$1,352,000	\$1,399,000	+ 3.5%
Avg. Sales Price		\$1,714,079	\$1,681,387	- 1.9%	\$1,604,612	\$1,651,902	+ 2.9%
Days on Market		26	25	- 3.8%	27	30	+ 11.1%
Active Listings		1,373	1,280	- 6.8%	--	--	--
% of Properties Sold Over List Price		74.9%	73.7%	- 1.6%	70.4%	67.8%	- 3.7%
% of List Price Received		110.6%	110.1%	- 0.5%	111.1%	109.0%	- 1.9%
Affordability Ratio		30	38	+ 26.7%	32	39	+ 21.9%
Months Supply		3.1	3.0	- 3.2%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: **Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)**
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -
Single Family															
1 SF District 1	51	34	-33.3%	24	20	-16.7%	\$2,140,000	\$2,181,250	+1.9%	25	21	-16.0%	3.4	2.2	-35.3%
2 SF District 2	66	61	-7.6%	33	46	+39.4%	\$1,380,000	\$1,460,000	+5.8%	22	18	-18.2%	2.1	1.9	-9.5%
3 SF District 3	32	28	-12.5%	19	8	-57.9%	\$1,156,000	\$1,306,500	+13.0%	33	23	-30.3%	2.5	2.4	-4.0%
4 SF District 4	73	48	-34.2%	39	35	-10.3%	\$1,765,000	\$1,850,000	+4.8%	27	20	-25.9%	2.7	1.9	-29.6%
5 SF District 5	84	63	-25.0%	43	38	-11.6%	\$2,500,000	\$2,495,000	-0.2%	19	17	-10.5%	3.1	2.3	-25.8%
6 SF District 6	18	23	+27.8%	4	2	-50.0%	\$2,995,000	\$3,137,500	+4.8%	19	28	+47.4%	5.2	6.9	+32.7%
7 SF District 7	41	44	+7.3%	11	8	-27.3%	\$6,150,000	\$5,148,500	-16.3%	26	29	+11.5%	4.9	5.3	+8.2%
8 SF District 8	19	22	+15.8%	1	2	+100.0%	\$16,000,000	\$1,950,000	-87.8%	168	118	-29.8%	7.4	10.2	+37.8%
9 SF District 9	69	58	-15.9%	27	34	+25.9%	\$1,500,000	\$1,775,000	+18.3%	23	20	-13.0%	3.3	3.0	-9.1%
10 SF District 10	87	82	-5.7%	47	54	+14.9%	\$1,150,000	\$1,100,000	-4.3%	23	25	+8.7%	2.3	2.2	-4.3%
Condo/TIC/Coop															
1 SF District 1	35	45	+28.6%	18	16	-11.1%	\$1,275,000	\$1,363,000	+6.9%	17	21	+23.5%	2.5	3.3	+32.0%
2 SF District 2	10	15	+50.0%	11	6	-45.5%	\$1,280,000	\$1,245,000	-2.7%	21	20	-4.8%	2.2	3.8	+72.7%
3 SF District 3	8	10	+25.0%	3	3	0.0%	\$788,000	\$720,000	-8.6%	30	33	+10.0%	2.7	3.0	+11.1%
4 SF District 4	13	22	+69.2%	8	7	-12.5%	\$849,500	\$725,000	-14.7%	22	22	0.0%	2.4	4.3	+79.2%
5 SF District 5	89	96	+7.9%	48	49	+2.1%	\$1,384,250	\$1,650,000	+19.2%	21	16	-23.8%	2.4	2.7	+12.5%
6 SF District 6	78	56	-28.2%	28	18	-35.7%	\$1,000,000	\$1,250,000	+25.0%	27	20	-25.9%	3.2	2.5	-21.9%
7 SF District 7	78	77	-1.3%	20	30	+50.0%	\$1,414,000	\$1,544,000	+9.2%	24	23	-4.2%	3.1	2.9	-6.5%
8 SF District 8	184	159	-13.6%	49	39	-20.4%	\$1,149,000	\$1,135,000	-1.2%	27	30	+11.1%	4.5	4.1	-8.9%
9 SF District 9	303	305	+0.7%	105	82	-21.9%	\$1,250,000	\$1,119,000	-10.5%	32	38	+18.8%	3.3	3.7	+12.1%
10 SF District 10	35	32	-8.6%	3	1	-66.7%	\$850,000	\$742,000	-12.7%	29	105	+262.1%	5.1	5.3	+3.9%